

# Latin America Insurance Market Statistics by Country

December 2020





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#### Latin America

- Premiums & Growth
- Written Premium Market Share
- Premiums per Capita, Written Premiums vs GDP
- Life Premiums / Written Premiums
- Written Premium Mix
- Gross & Net Combined Ratio
- ROE, Net & Technical Profit (% Written Premiums)

#### Country

- Premiums & Growth
- Premiums per Capita, Written Premiums vs GDP
- Life Premiums / Written Premiums
- Written Premium Mix
- Gross & Net Combined Ratio
- ROE, Net & Technical Profit (% Written Premiums)

#### **Explanatory Notes Glossary of Financial Indices**





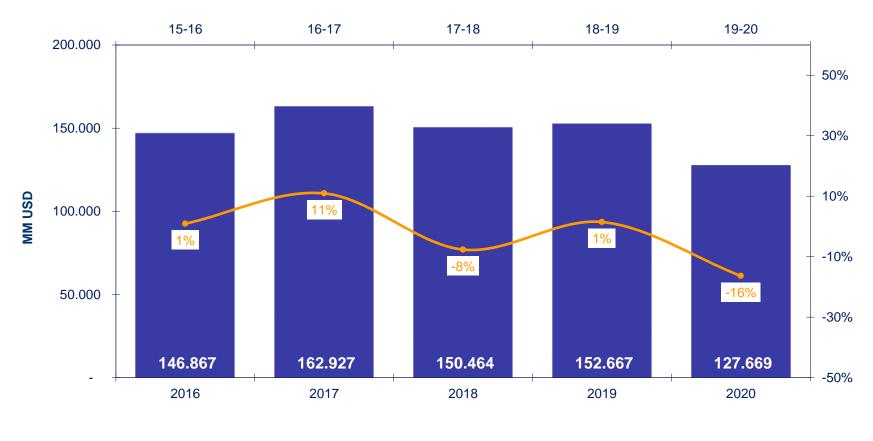
## Latin America







#### Latin America: Premiums & Growth



Written Premiums

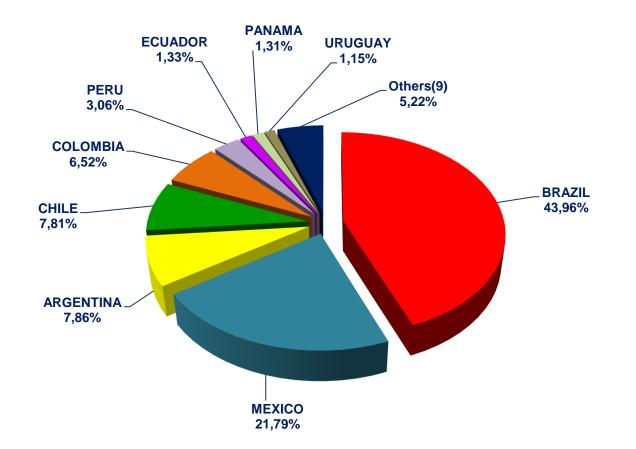
----Growth







### Latin America: Written Premium Market Share 127.669 MM US\$



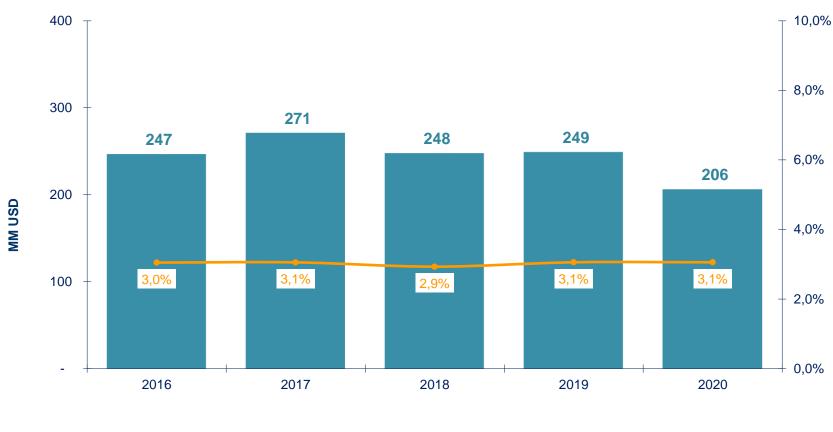
Others Includes: Bol, C Ri, Dom, Gua, Hon, Nic, Par, Sal & Ven







#### Latin America: Premiums per Capita, Written Premiums vs GDP



Written Premiums per Capita

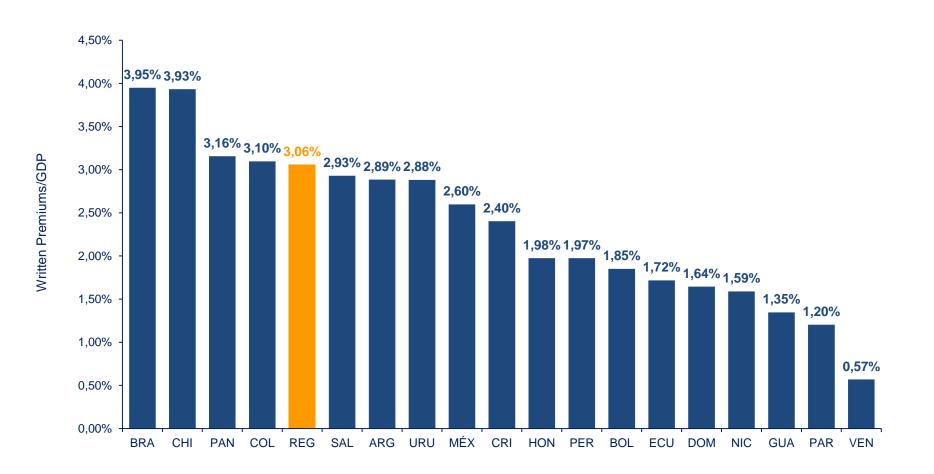
----Written Premiums/GDP







#### Latin America: Written Premiums vs GDP 2020

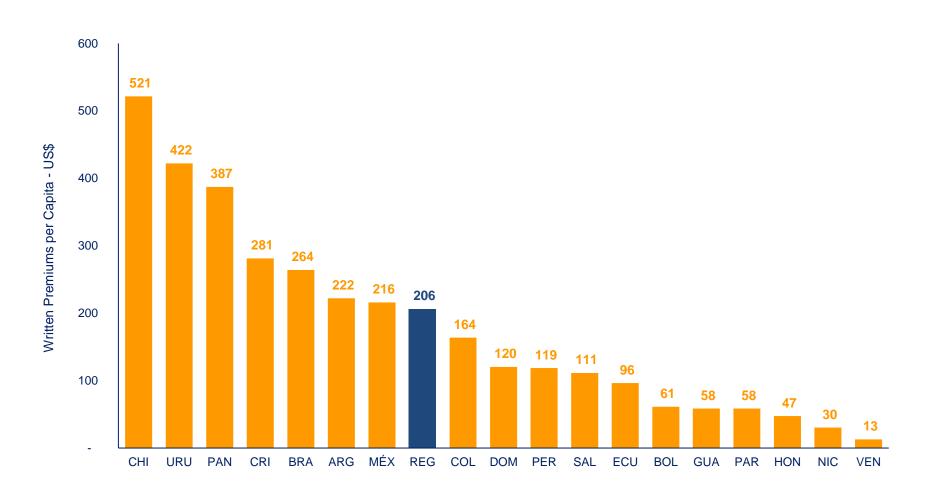








#### Latin America: Premiums per Capita 2020

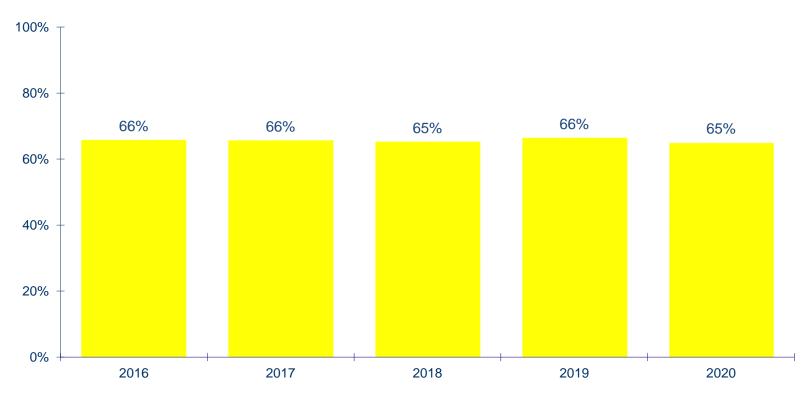








### Latin America: Life Premiums / Written Premiums



Life Premiums/Written Premiums

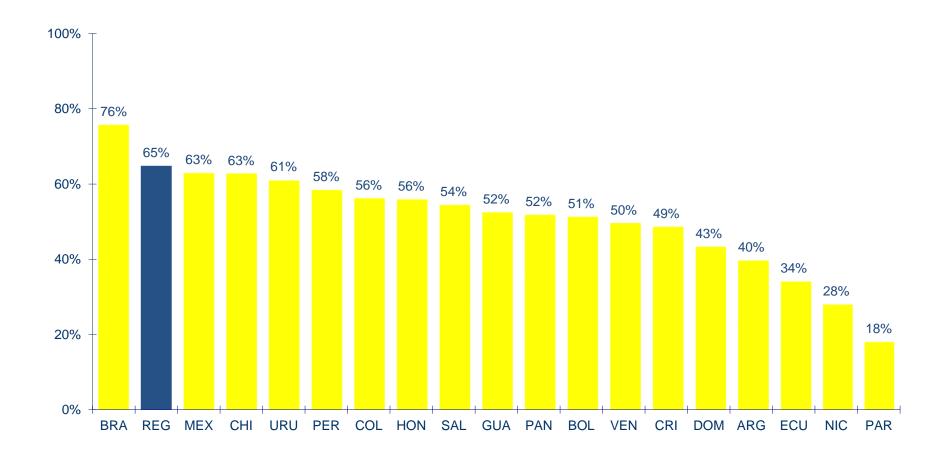
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







### Latin America: Life Premiums / Written Premiums 2020



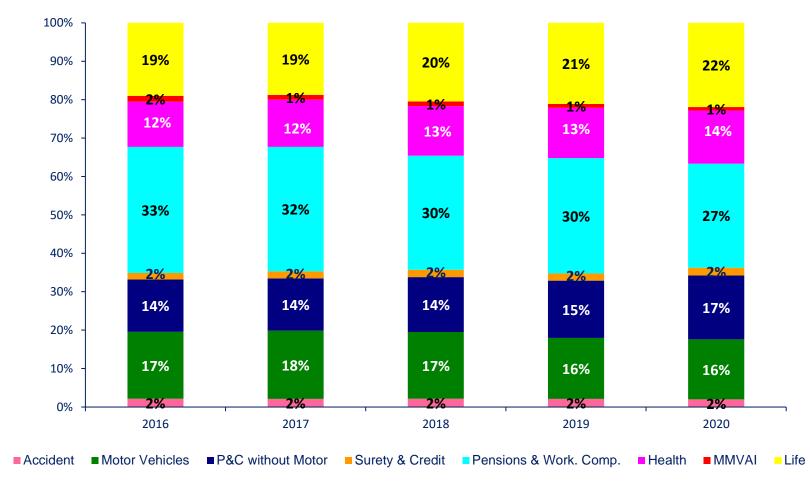
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### Latin America: Written Premium Mix

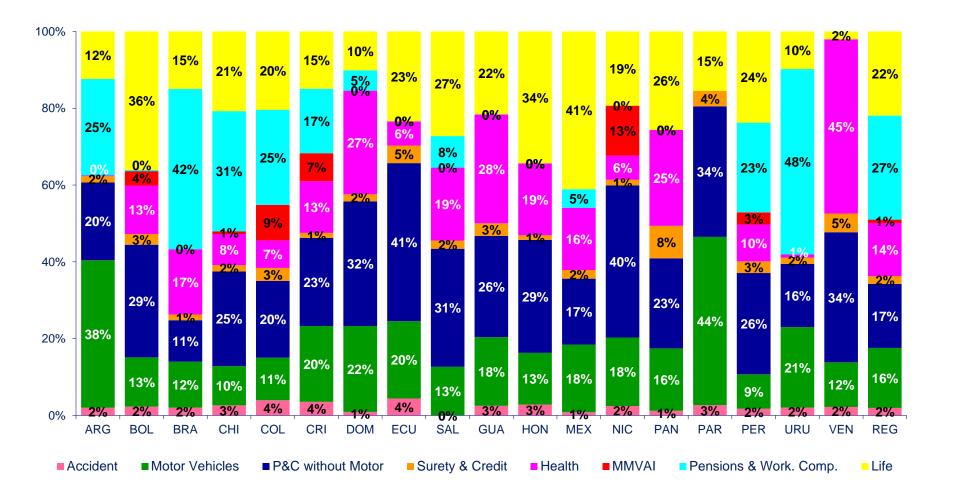








#### Latin America: Written Premium Mix by Country 2020



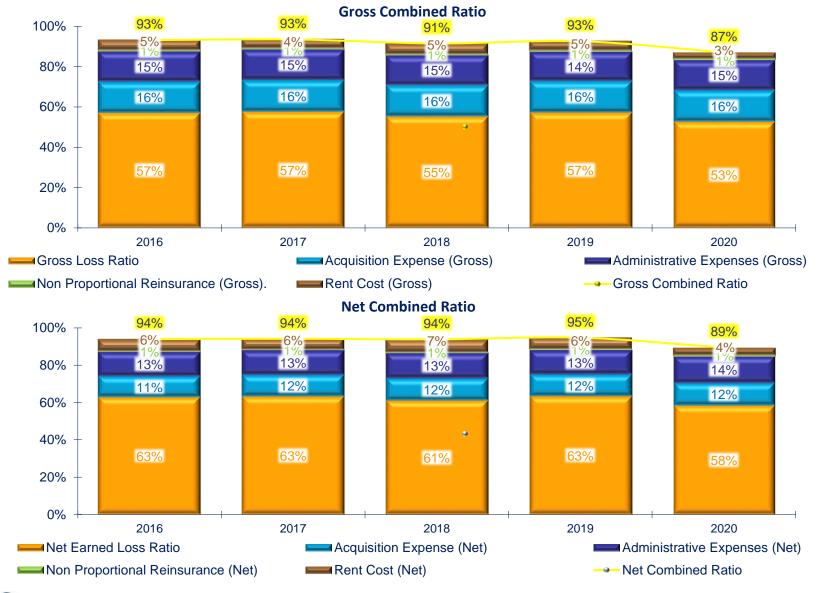




LATINO

#### Latin America: Gross & Net Combined Ratio

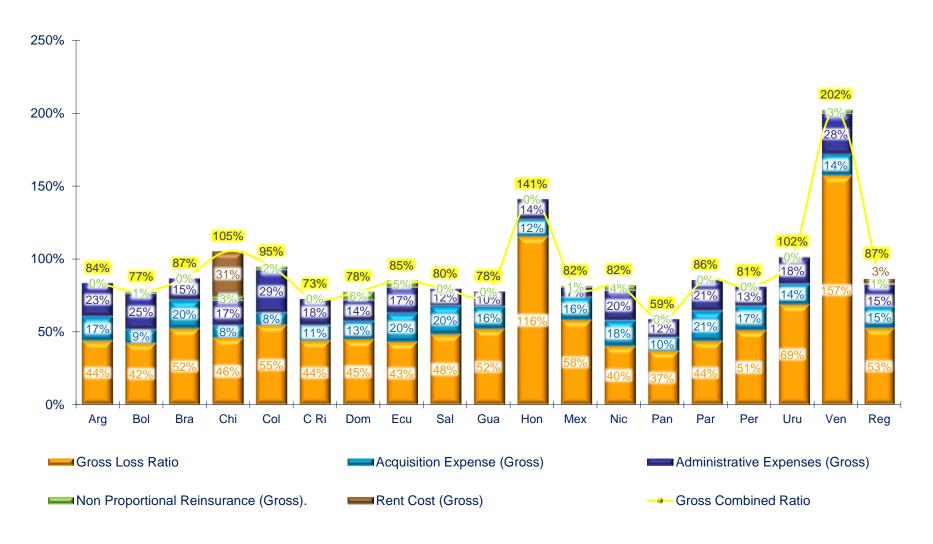








### Latin America: Gross Combined Ratio by Country 2020

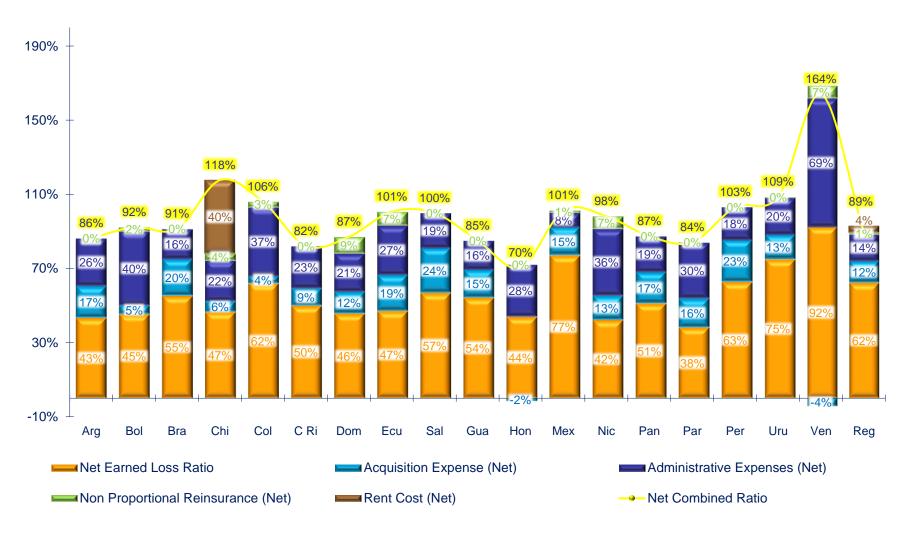








#### Latin America: Net Combined Ratio by Country 2020

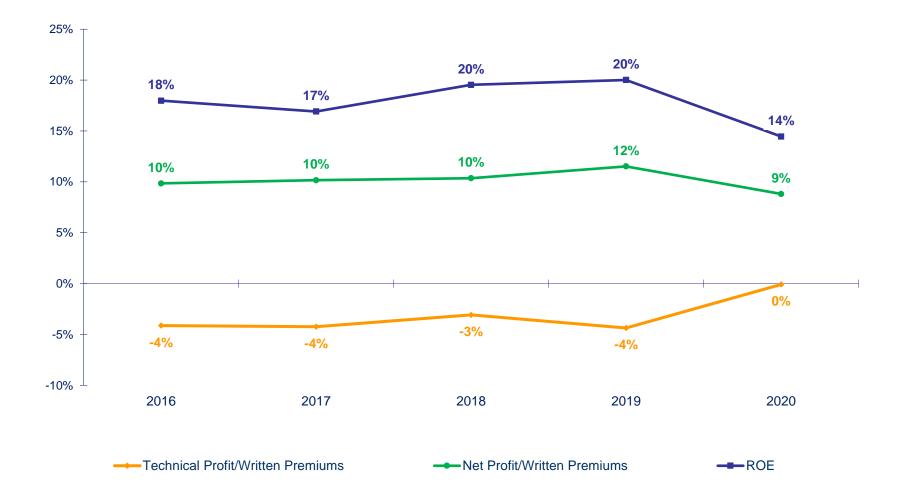








### Latin America: ROE, Net & Technical Profit (% Written Premiums)

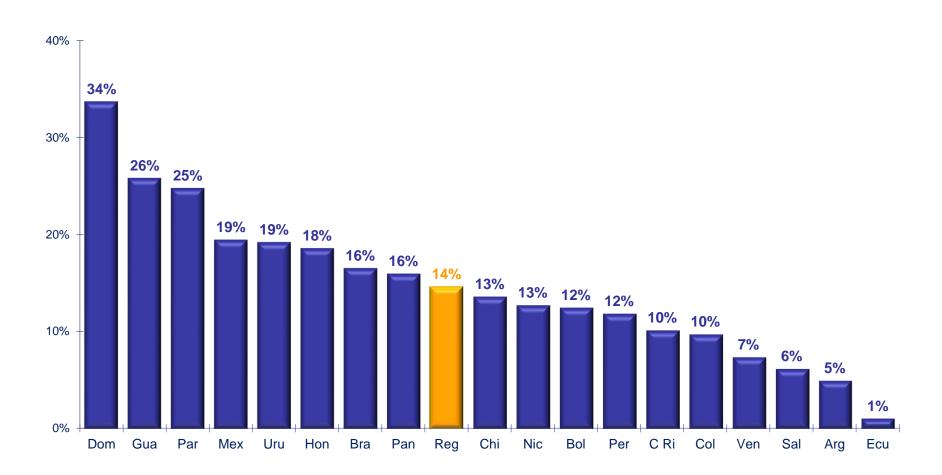








#### Latin America: ROE by Country 2020

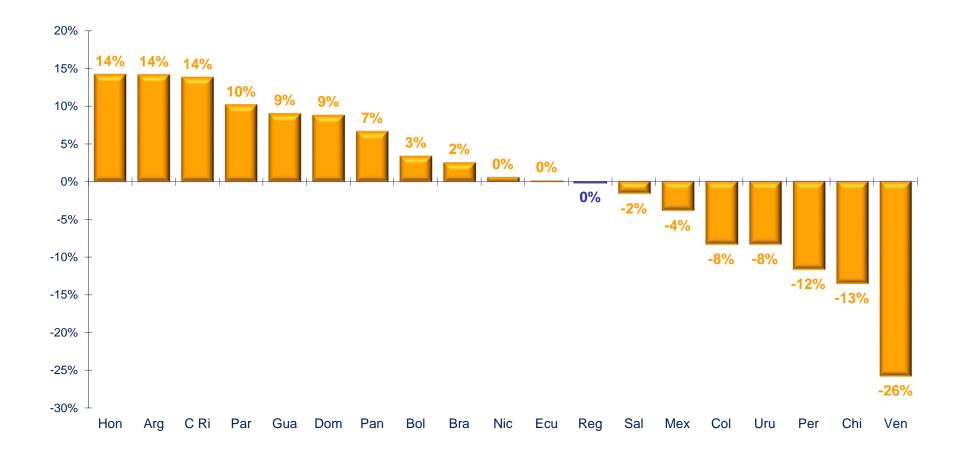








#### Latin America : Technical Profit (% Written Premiums) by Country

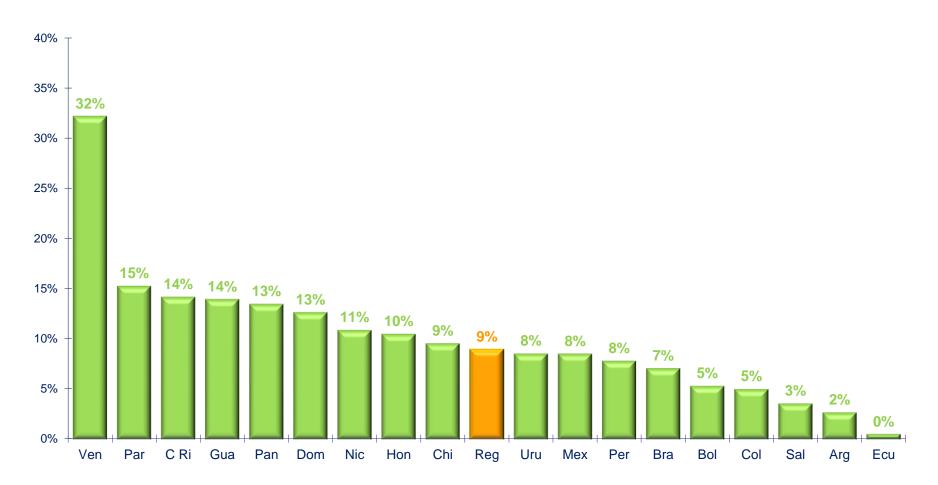








# Latin America: Net Profit (% Written Premiums) by Country 2020







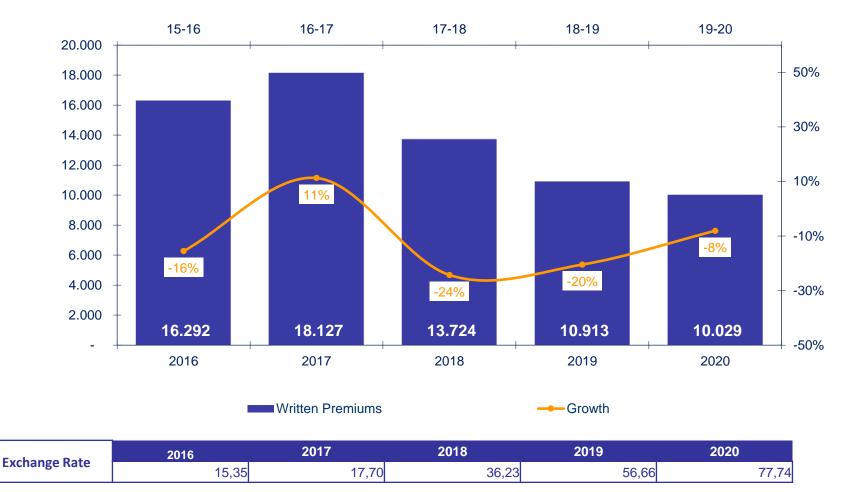
# Argentina

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#### **Argentina: Premiums & Growth**



Figures 2020 constant currency (figures adjusted for inflation)

NSURANCE

MM USD

LATINO

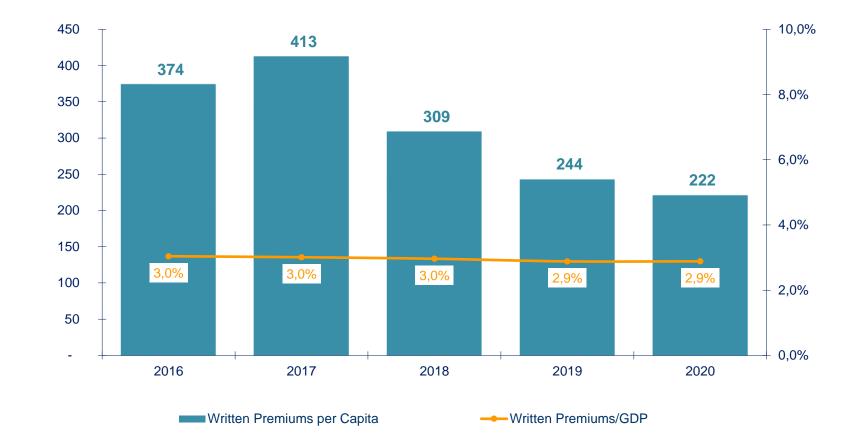
21



**MM USD** 

LATINO

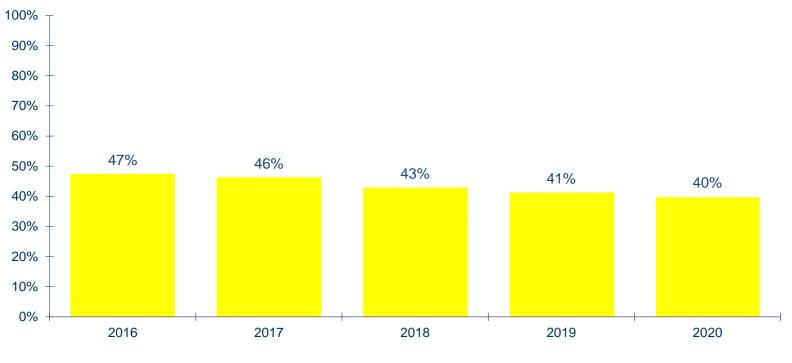
#### Argentina: Premiums per Capita, Written Premiums vs GDP







#### **Argentina: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

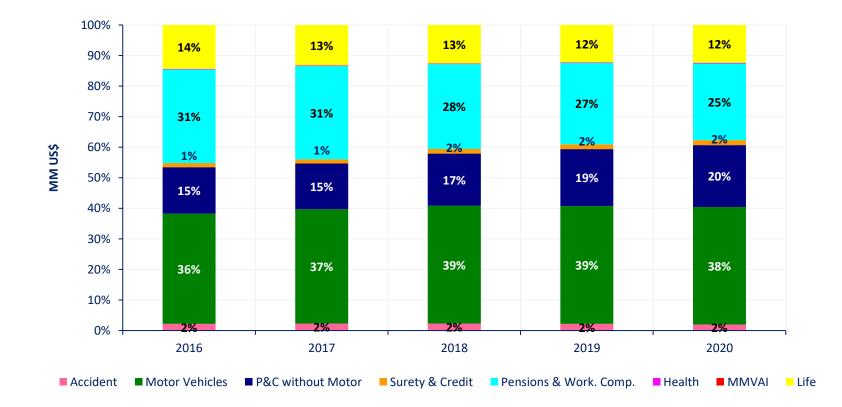
Figures 2020 constant currency (figures adjusted for inflation)

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





#### **Argentina: Written Premium Mix**



Figures 2020 constant currency (figures adjusted for inflation)



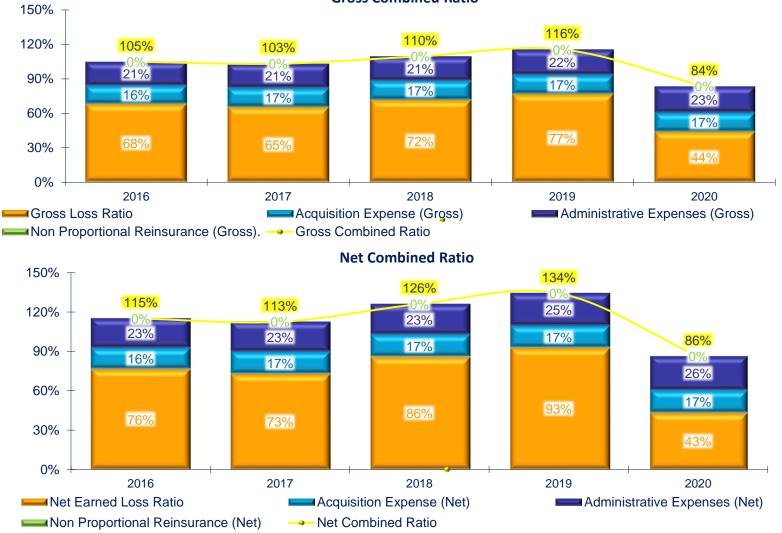
LATINO

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#### **Argentina: Gross & Net Combined Ratio**

2011-2020



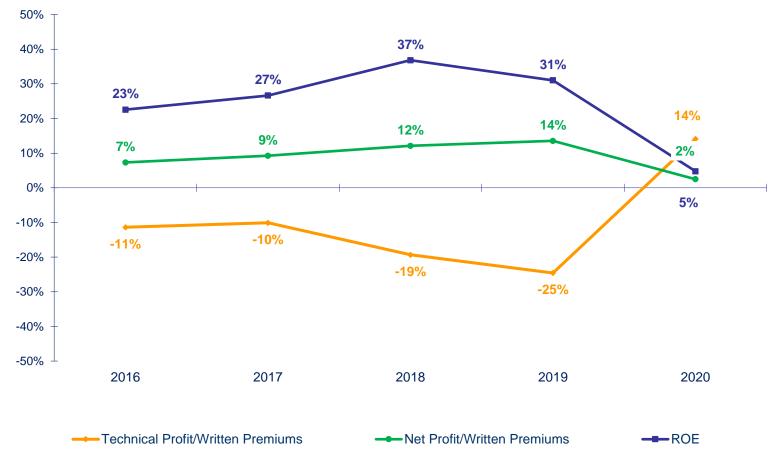
**Gross Combined Ratio** 

Figures 2020 constant currency (figures adjusted for inflation)

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#### Argentina: ROE, Net & Technical Profit (% Written Premiums)



Figures 2020 constant currency (figures adjusted for inflation)





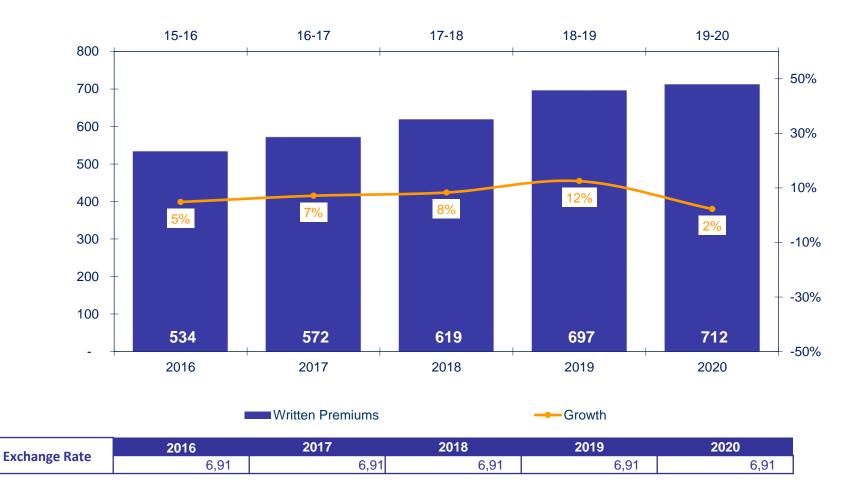


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#### **Bolivia: Premiums & Growth**

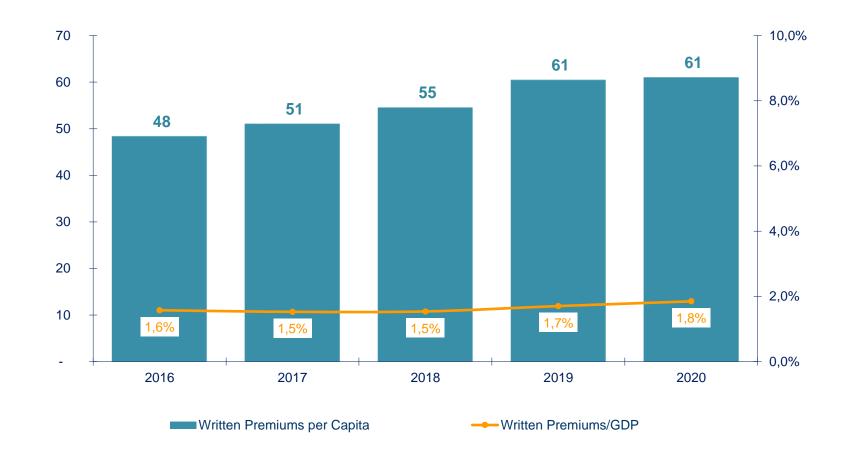






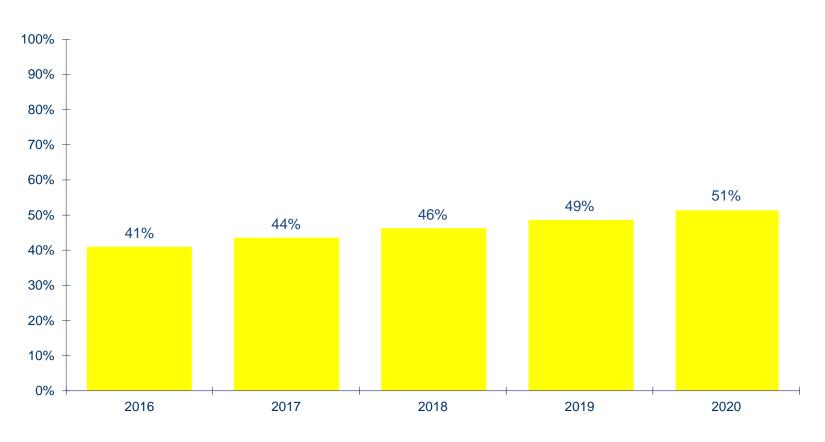
**MM USD** 

#### Bolivia: Premiums per Capita, Written Premiums vs GDP









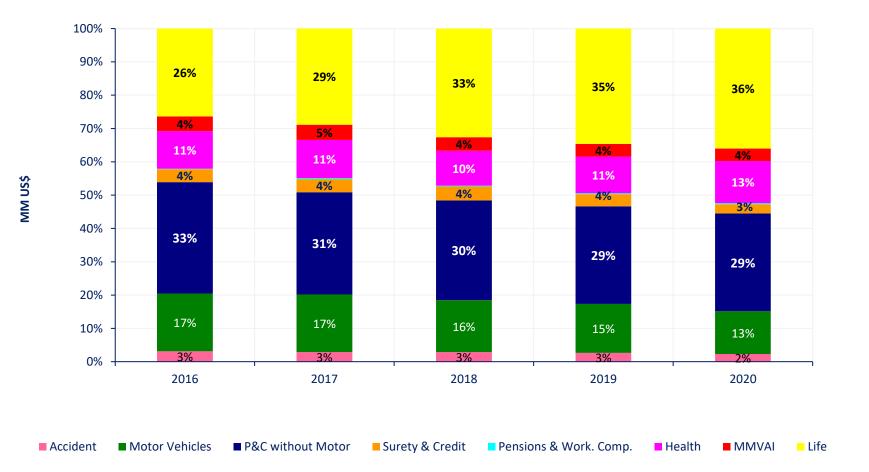
Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





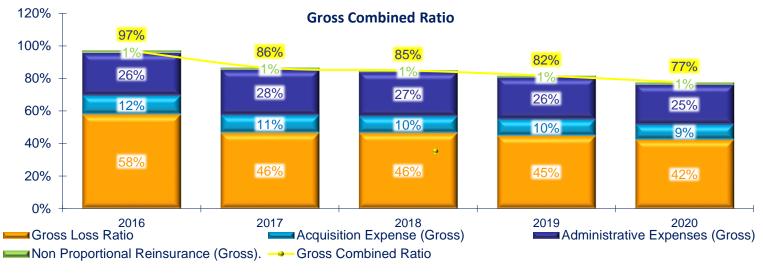
#### **Bolivia: Written Premium Mix**

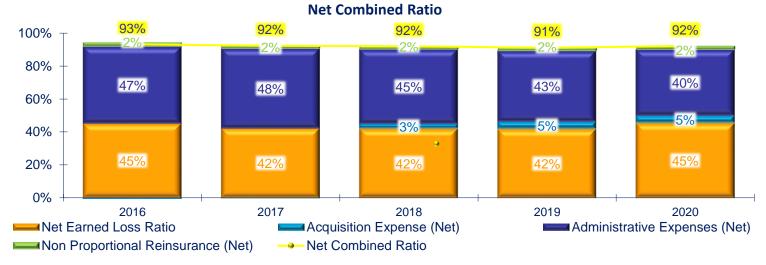




#### **Bolivia: Gross & Net Combined Ratio**

2011-2020



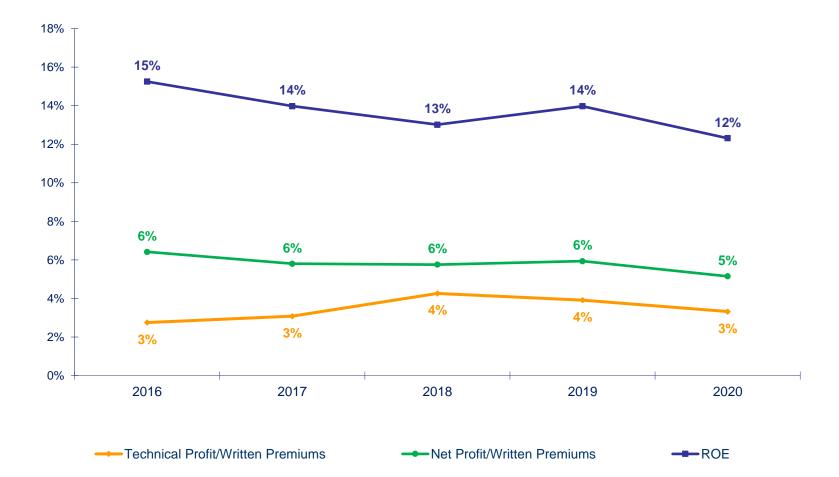




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#### Bolivia: ROE, Net & Technical Profit (% Written Premiums)









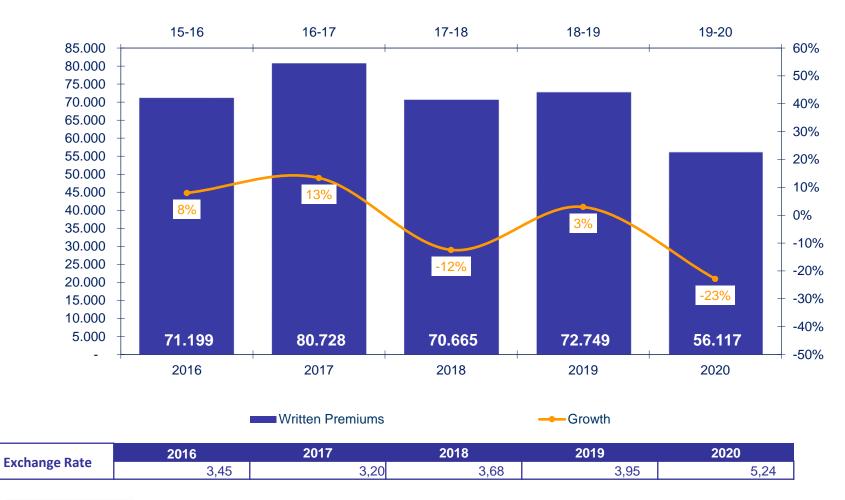
### **Brazil**







#### **Brazil: Premiums & Growth**

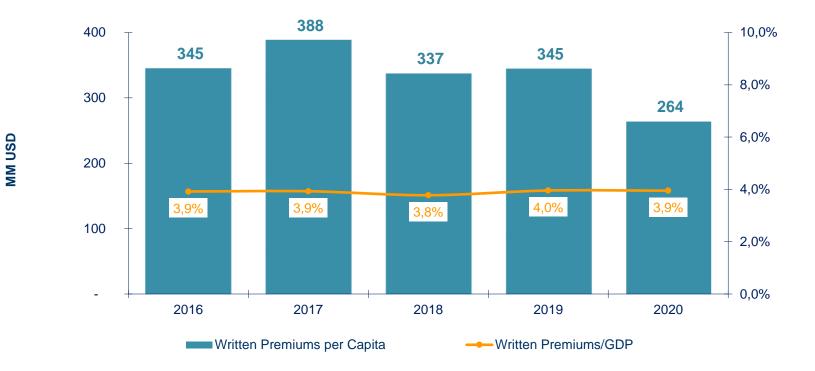








#### Brazil: Premiums per Capita, Written Premiums vs GDP

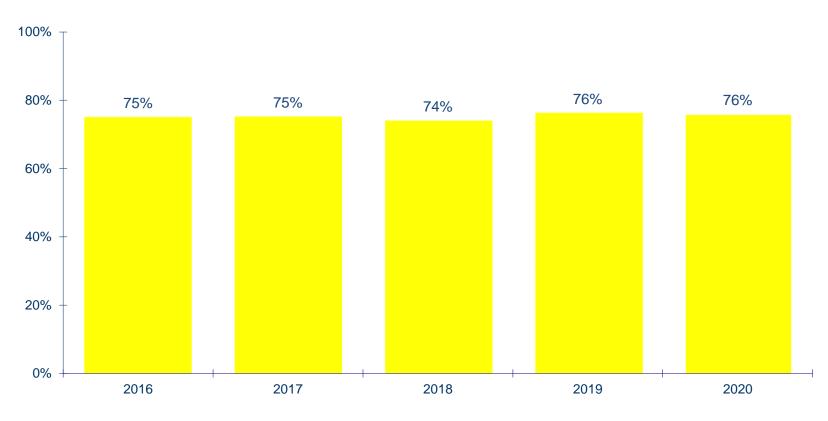








### **Brazil: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

#### Figures includes ANS

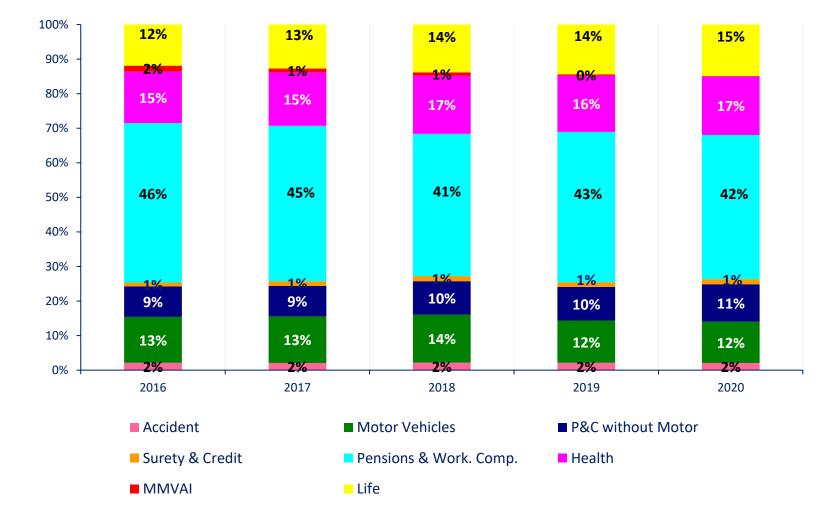
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Brazil: Written Premium Mix**

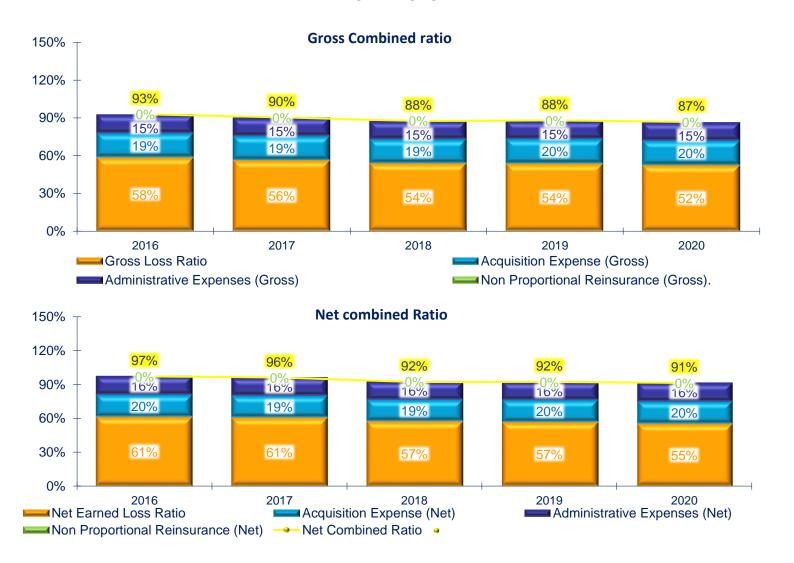








# Brazil: Gross & Net Combined Ratio

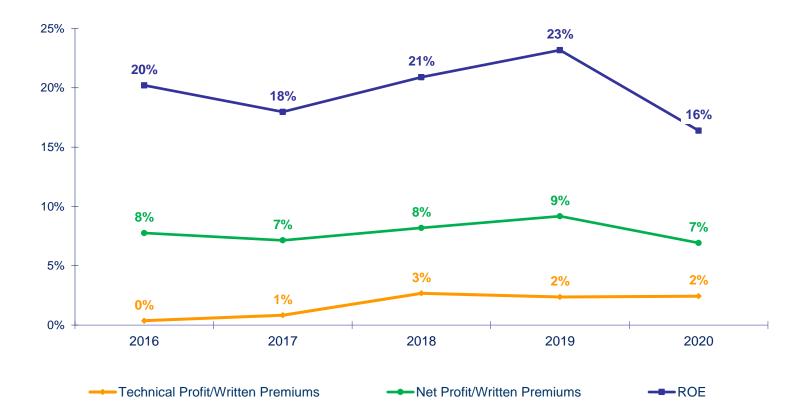








# Brazil: ROE, Net & Technical Profit (% Written Premiums)







# Chile





#### **Chile: Premiums & Growth**



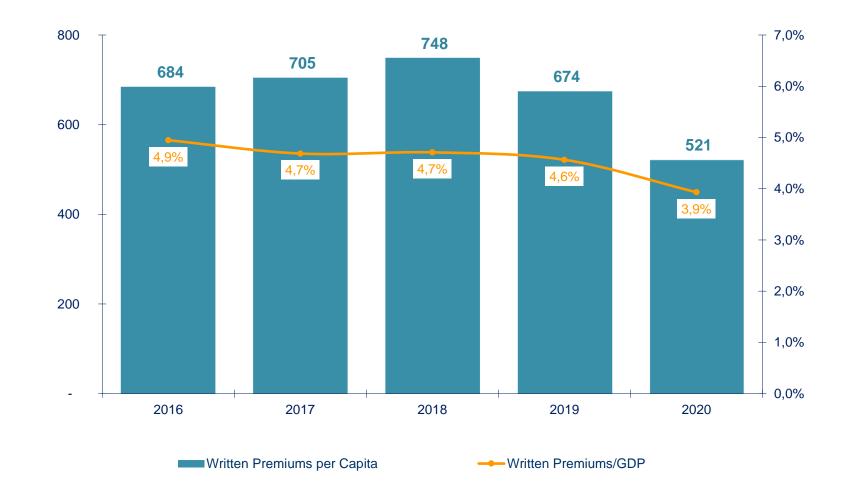
 Exchange Rate
 2016
 2017
 2018
 2019
 2020

 673,56
 647,54
 642,91
 709,23
 791,12





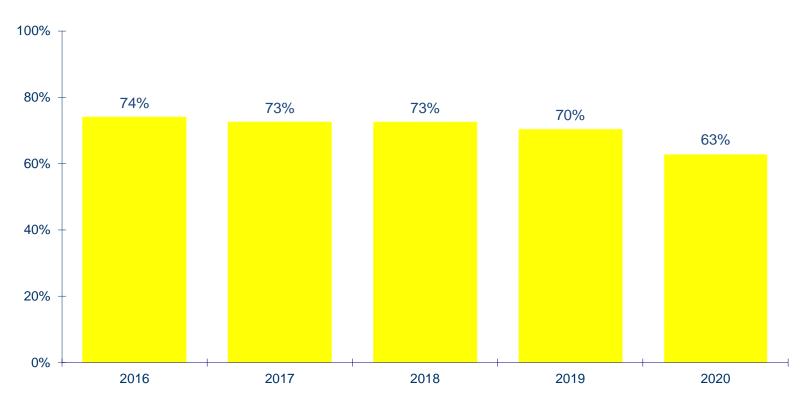
#### Chile: Premiums per Capita, Written Premiums vs GDP



43



# **Chile: Life Premiums / Written Premiums**



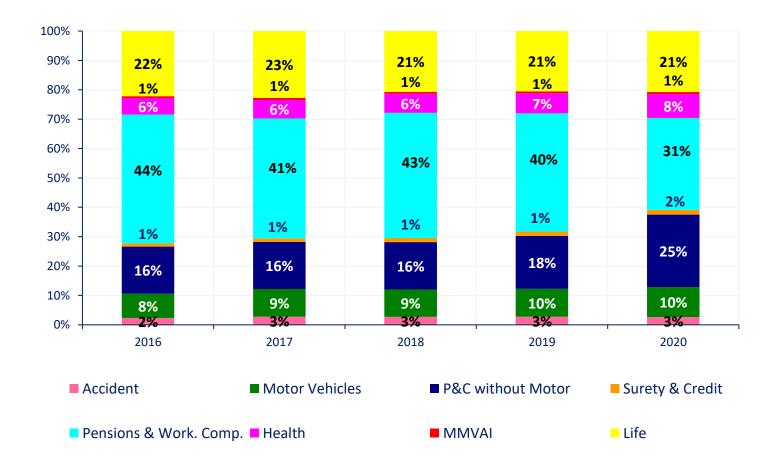
Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





### **Chile: Written Premium Mix**





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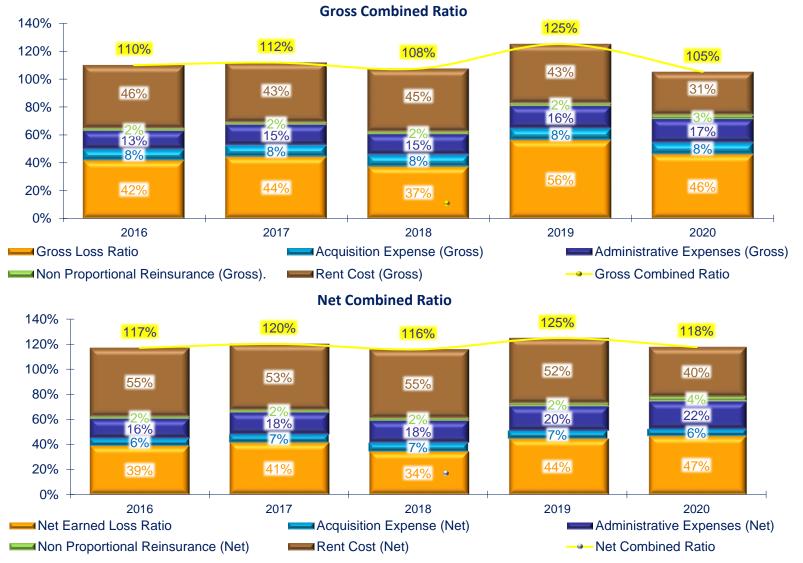
LATINO

INSURA

line

### **Chile: Gross & Net Combined Ratio**

#### 2011-2020

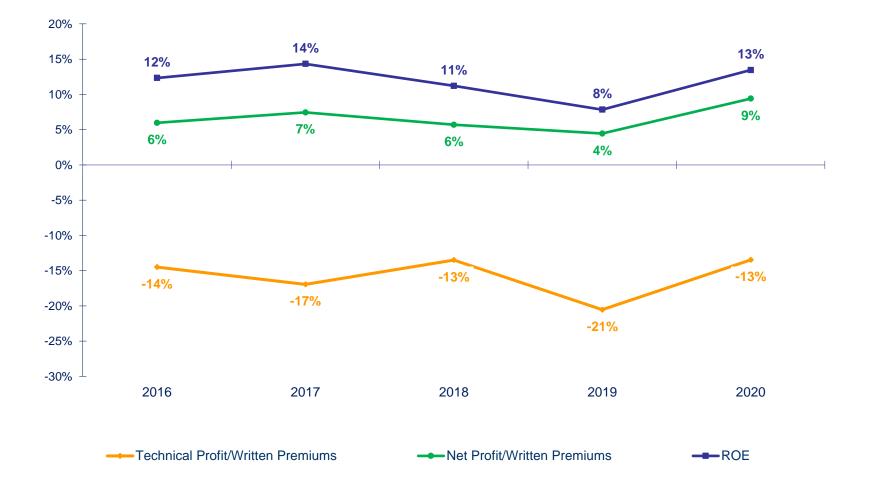




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Chile: ROE, Net & Technical Profit (% Written Premiums)





47





# Colombia





### **Colombia: Premiums & Growth**

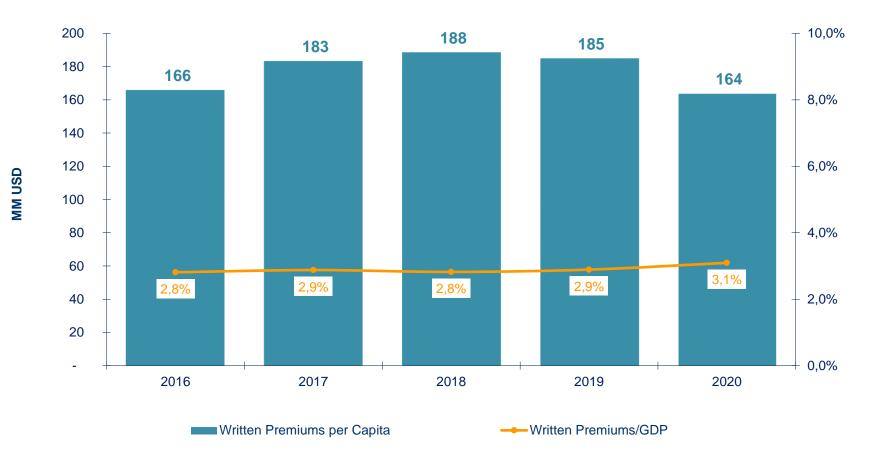








### **Colombia: Premiums per Capita, Written Premiums vs GDP**



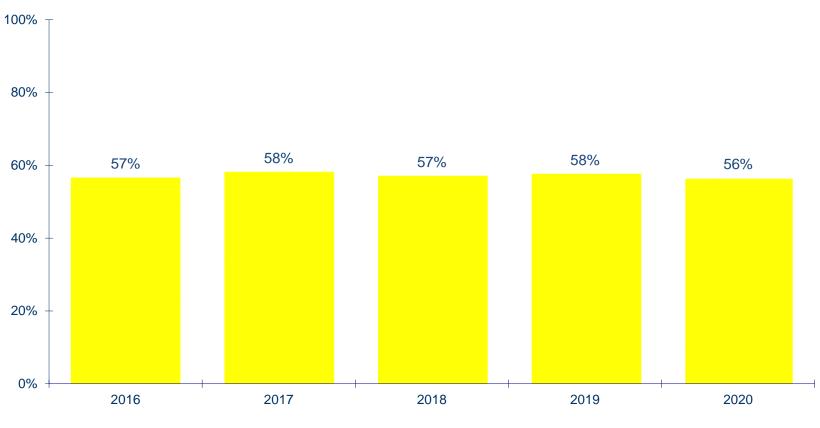
on line

50





# **Colombia: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

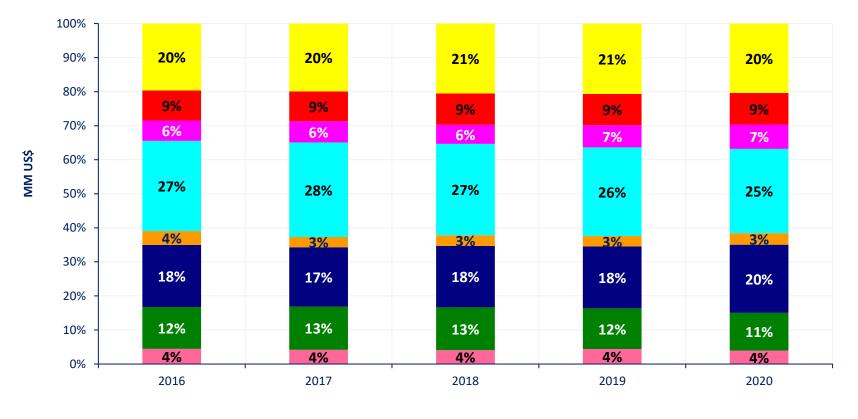
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







### **Colombia: Written Premium Mix**

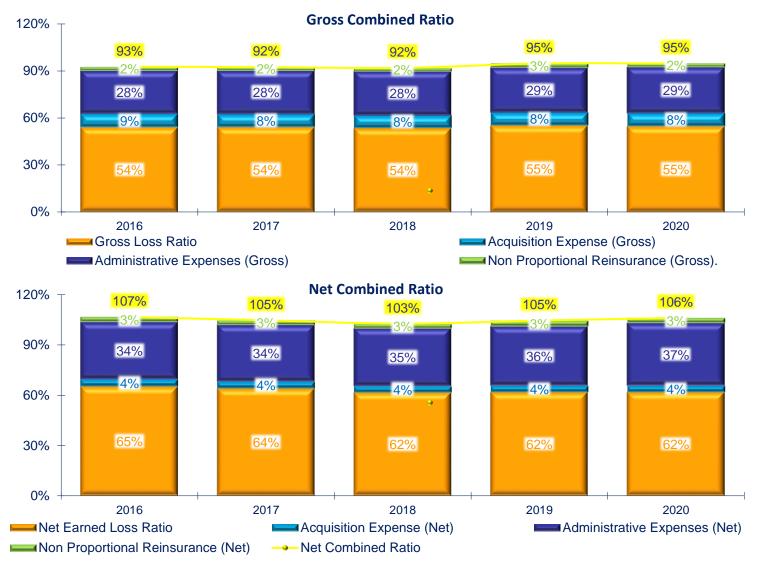


Accident Motor Vehicles P&C without Motor Surety & Credit Pensions & Work. Comp. Health MMVAI Life





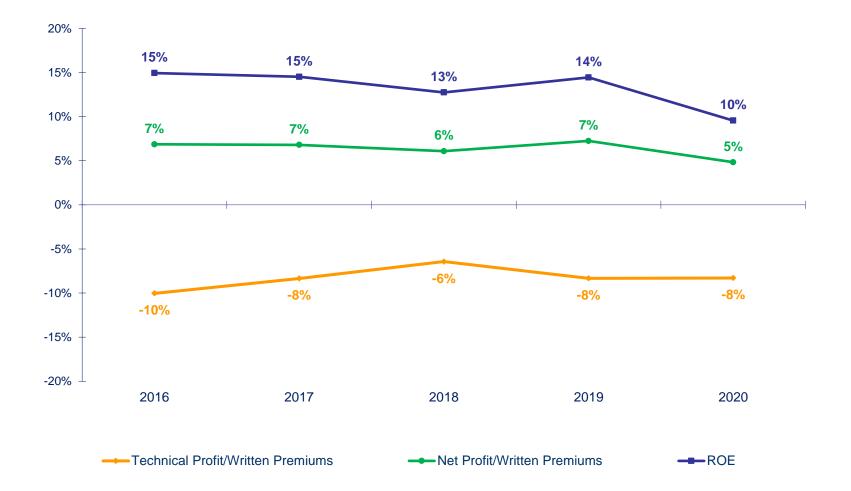
# Colombia: Gross & Net Combined Ratio







Colombia: ROE, Net & Technical Profit (% Written Premiums)







# **Costa Rica**





#### **Costa Rica: Premiums & Growth**

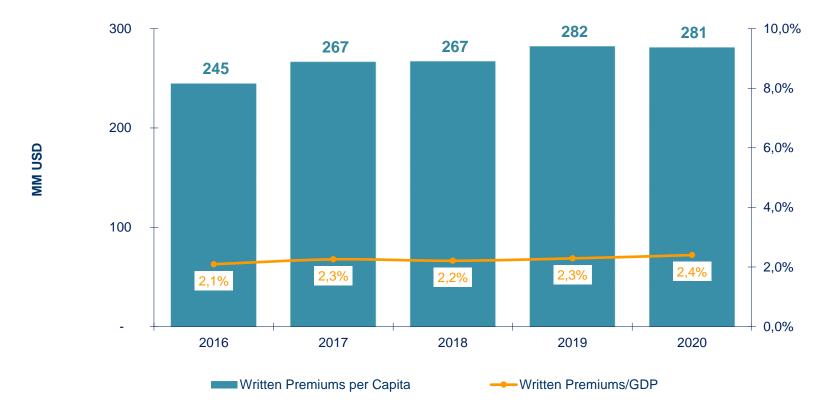




56



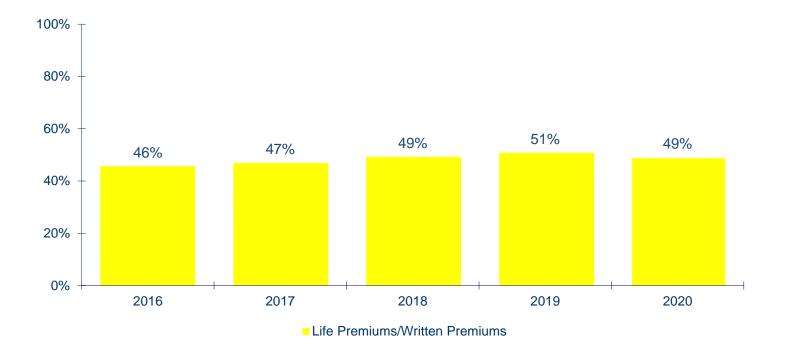
### Costa Rica: Premiums per Capita, Written Premiums vs GDP







## **Costa Rica: Life Premiums / Written Premiums**



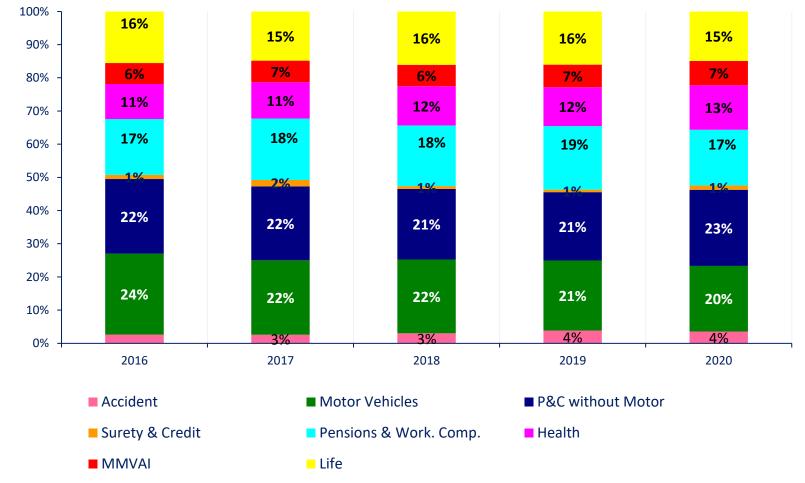
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





MM US\$

#### **Costa Rica: Written Premium Mix**



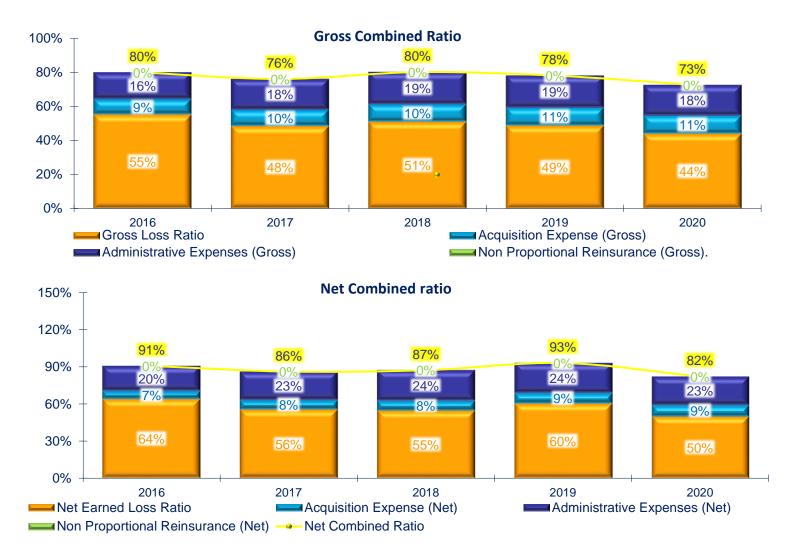
on line



59



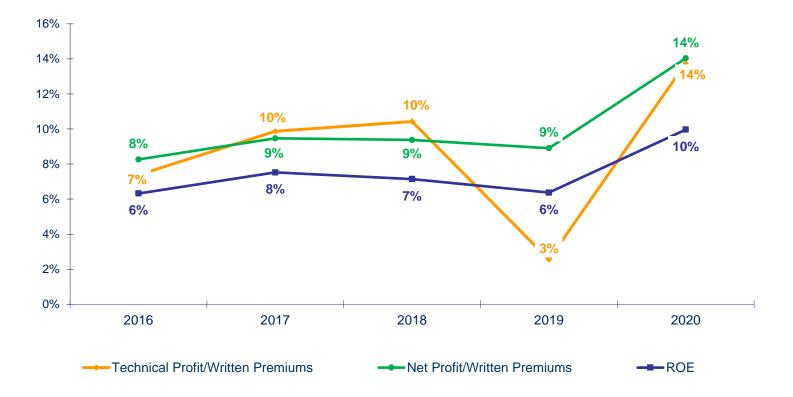
# Costa Rica: Gross & Net Combined Ratio







### Costa Rica: ROE, Net & Technical Profit (% Written Premiums)









# **Dominican Rep.**







#### **Dominican Rep.: Premiums & Growth**

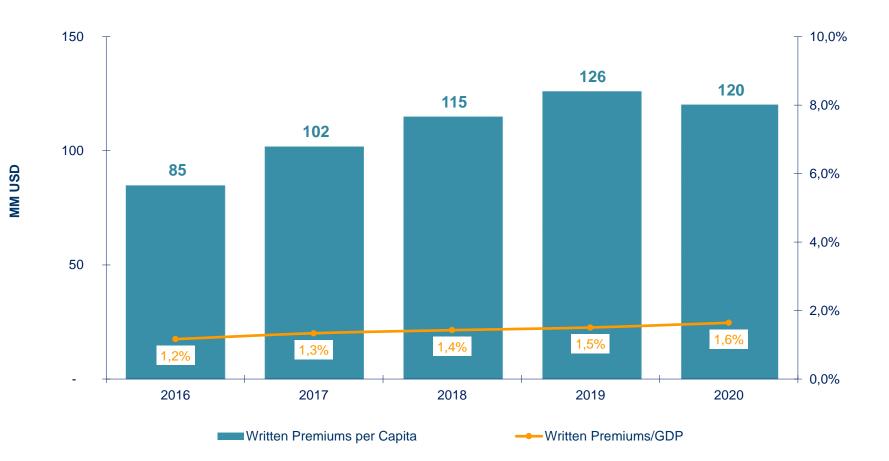








### Dominican Rep.: Premiums per Capita, Written Premiums vs GDP







# **Dominican Rep.: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

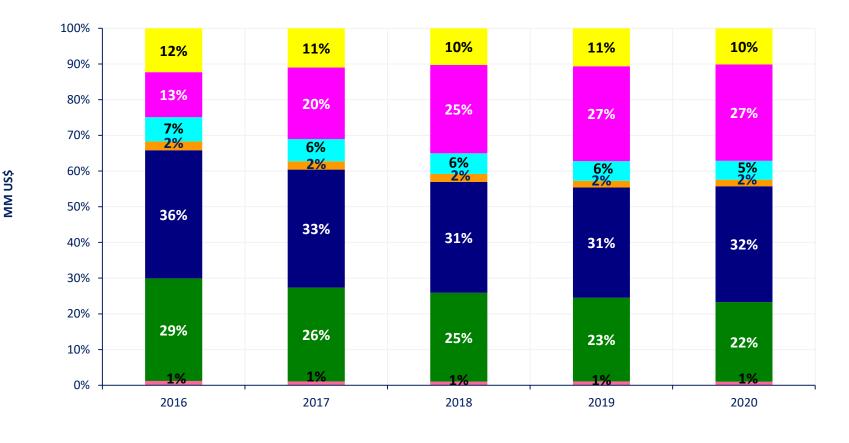
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Dominican Rep.: Written Premium Mix**



■ Accident ■ Motor Vehicles ■ P&C without Motor ■ Surety & Credit ■ Pensions & Work. Comp. ■ Health ■ MMVAI ■ Life

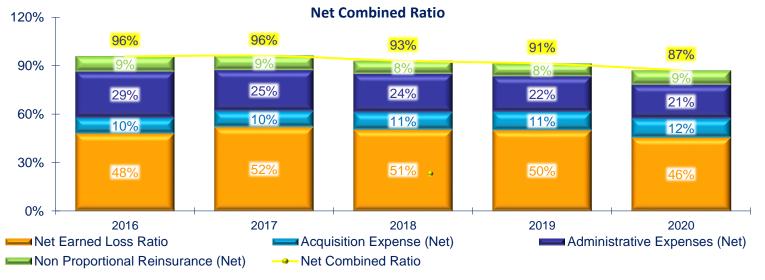






# Dominican Rep.: Gross & Net Combined Ratio



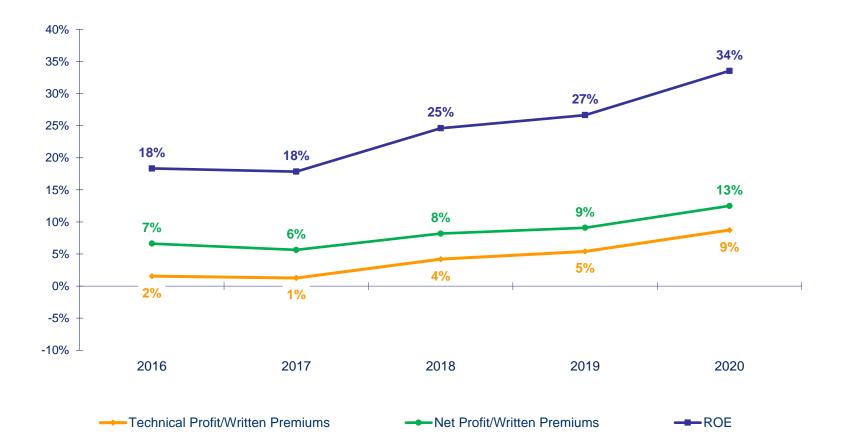








# Dominican Rep.: ROE, Net & Technical Profit (% Written Premiums)









# **Ecuador**

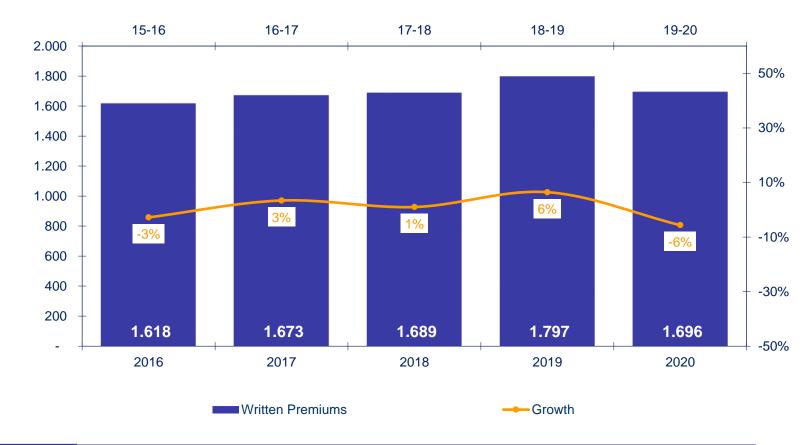




**MM USD** 



### **Ecuador: Premiums & Growth**



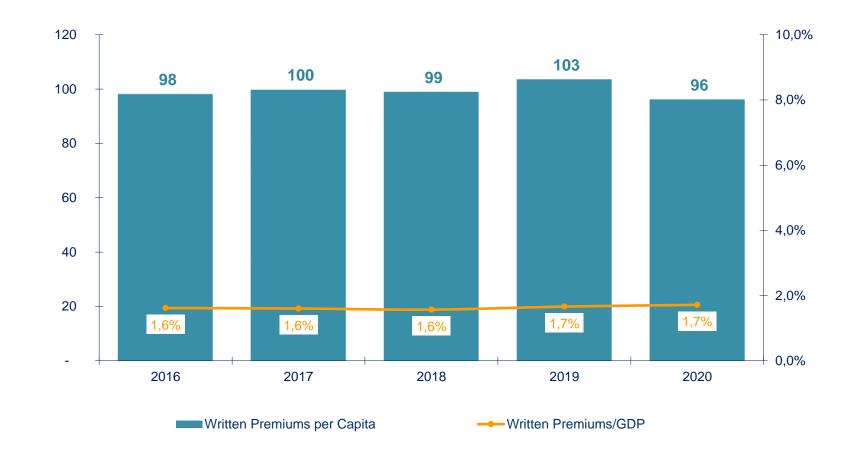
Exchange Rate	2016	2017	2018	2019	2020
	1,00	1,00	1,00	1,00	1,00







### Ecuador: Premiums per Capita, Written Premiums vs GDP

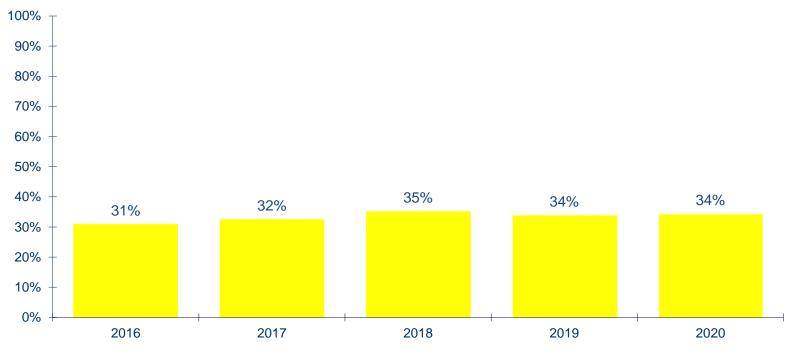








# **Ecuador: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health

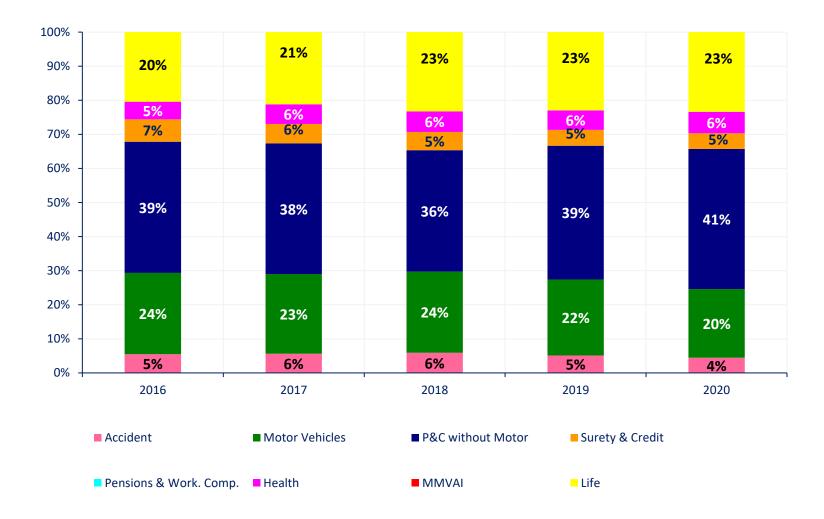




MM US\$



## **Ecuador: Written Premium Mix**



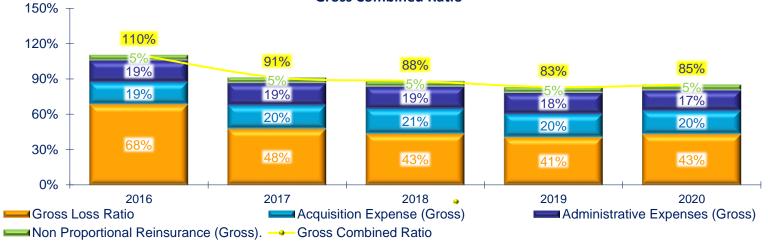




## Ecuador: Gross & Net Combined Ratio

2011-2020

**Gross Combined Ratio** 





2018

Acquisition Expense (Net)

--- Net Combined Ratio

2017

2019

0%

2016

Non Proportional Reinsurance (Net)

Met Earned Loss Ratio

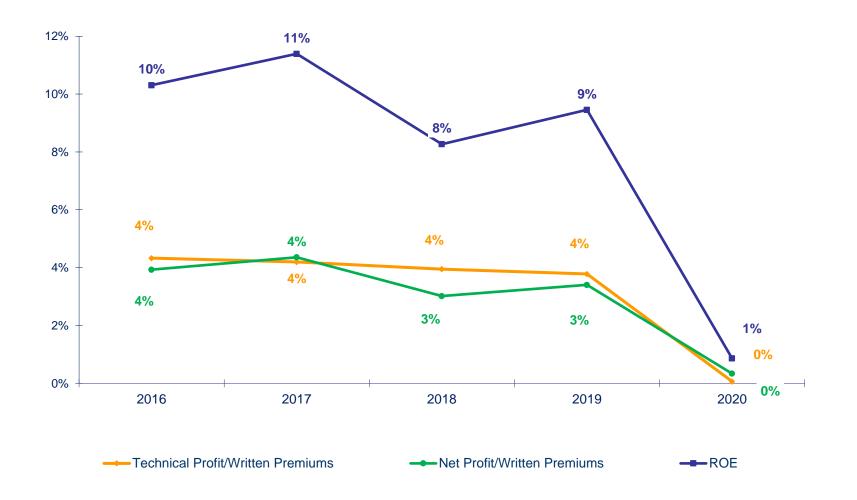
2020

Administrative Expenses (Net)





## Ecuador: ROE, Net & Technical Profit (% Written Premiums)





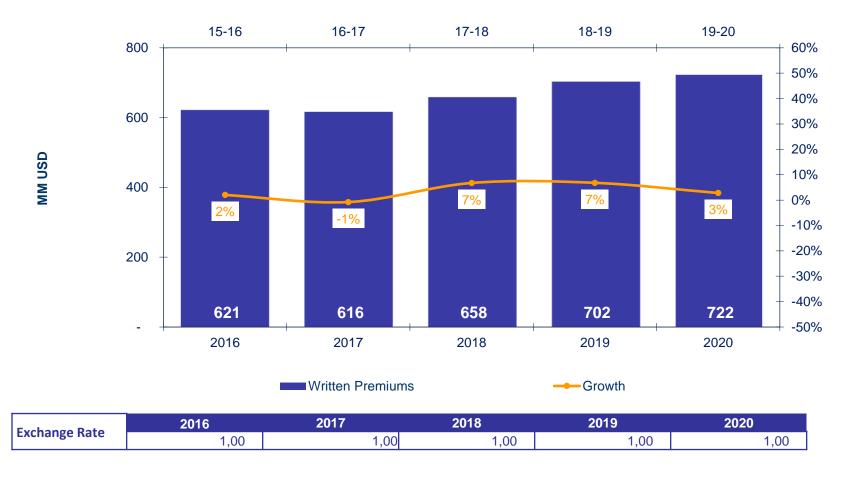


## **El Salvador**





#### **El Salvador: Premiums & Growth**







### El Salvador: Premiums per Capita, Written Premiums vs GDP

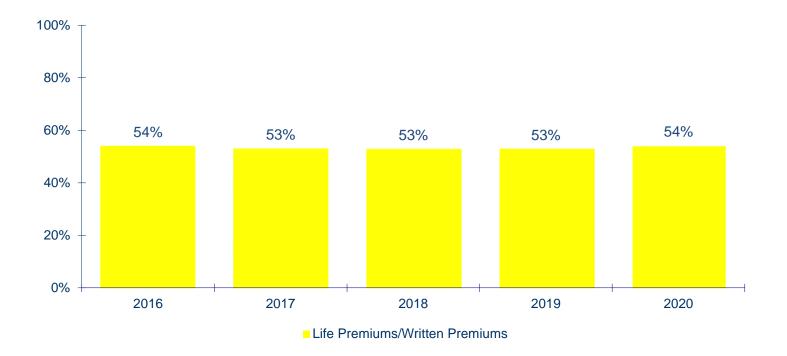




**MM USD** 



## El Salvador: Life Premiums / Written Premiums



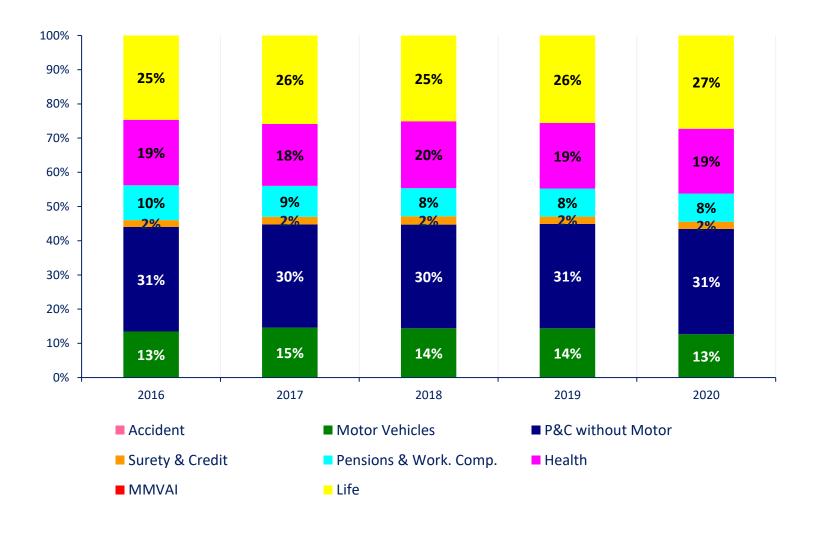
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





MM US\$

#### **El Salvador: Written Premium Mix**





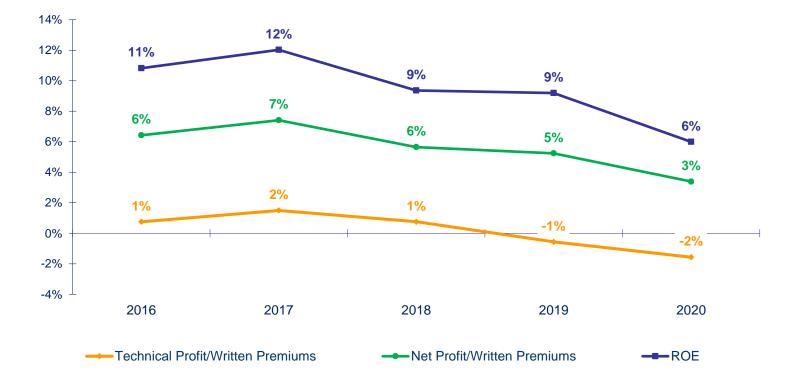
#### El Salvador: Gross & Net Combined Ratio 2016–2020







## El Salvador: ROE, Net & Technical Profit (% Written Premiums)















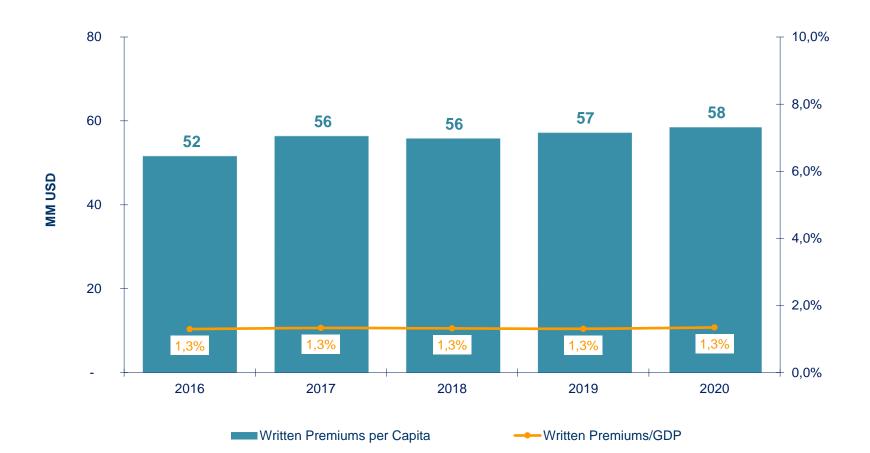
#### **Guatemala: Premiums & Growth**







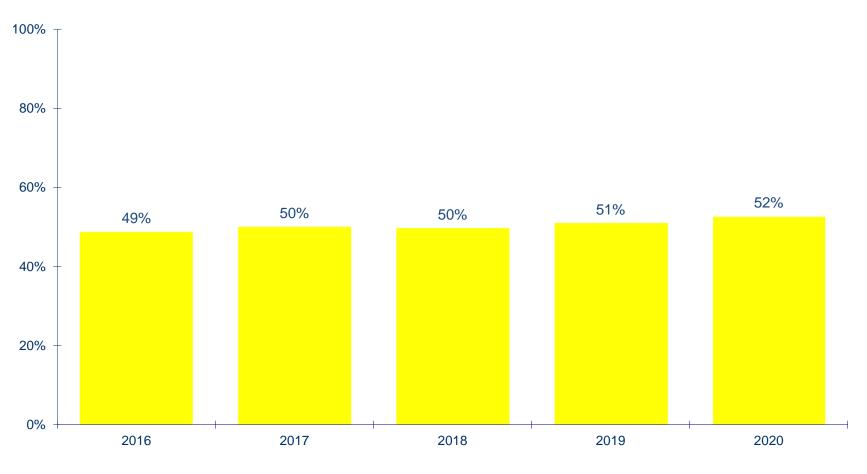








## **Guatemala: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

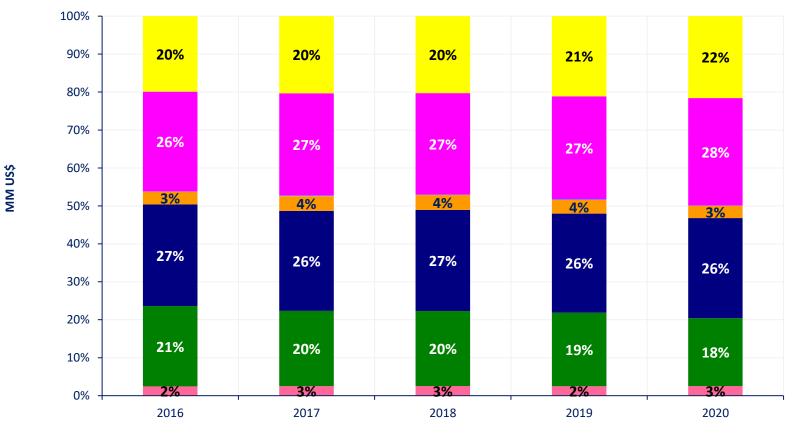
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Guatemala: Written Premium Mix**



Accident Motor Vehicles P&C without Motor Surety & Credit Pensions & Work. Comp. Health MMVAI Life





LATINO

on line

#### **Guatemala: Gross & Net Combined Ratio**

2011-2020

**Gross Combined Ratio** 

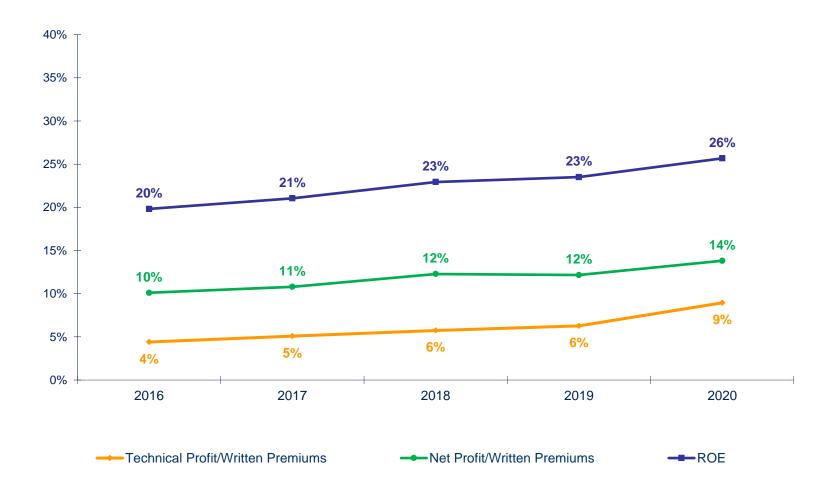




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## Guatemala: ROE, Net & Technical Profit (% Written Premiums)









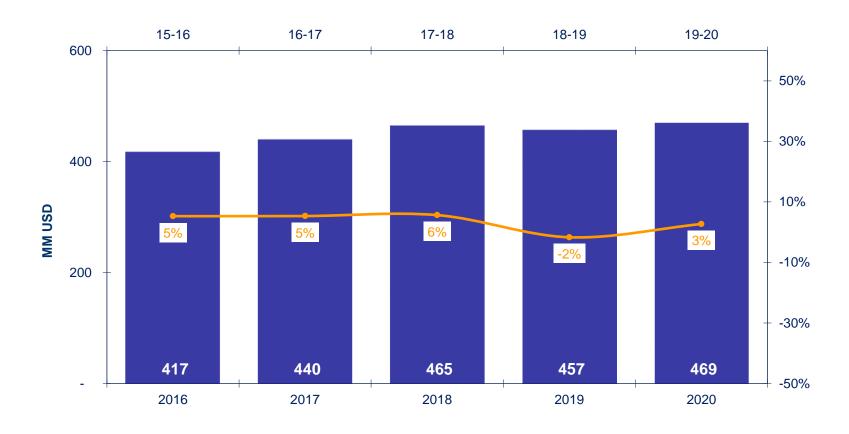
# Honduras







#### **Honduras: Premiums & Growth**



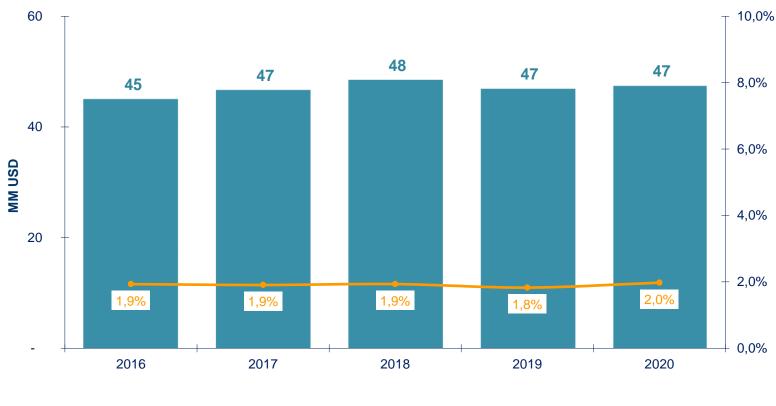
		Written Premiums		Growth	
Exchange Rate	2016	2017	2018	2019	2020
	22,96	23,57	24,02	24,61	24,65







### Honduras: Premiums per Capita, Written Premiums vs GDP



Written Premiums per Capita

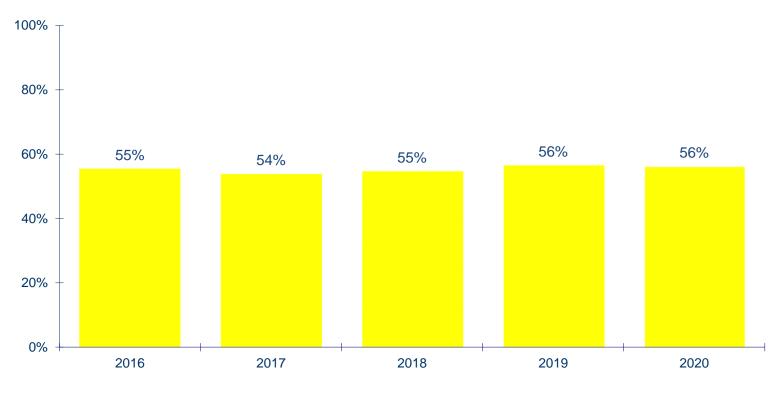
----Written Premiums/GDP







## Honduras: Life Premiums / Written Premiums



Life Premiums/Written Premiums

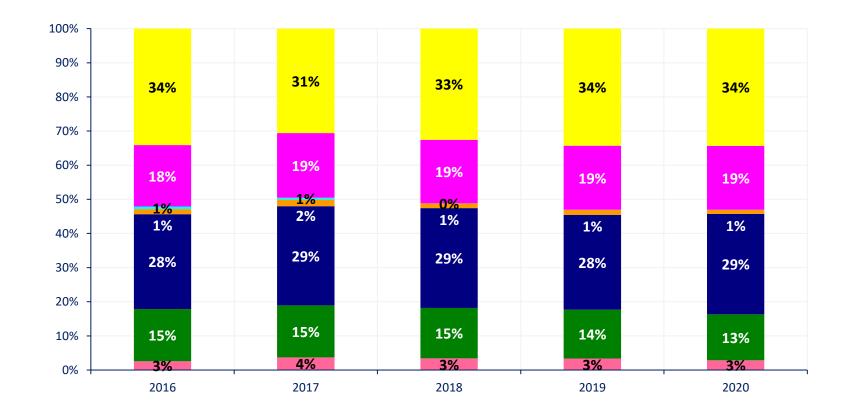
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







### **Honduras: Written Premium Mix**



■ Accident ■ Motor Vehicles ■ P&C without Motor ■ Surety & Credit ■ Pensions & Work. Comp. ■ Health ■ MMVAI ■ Life

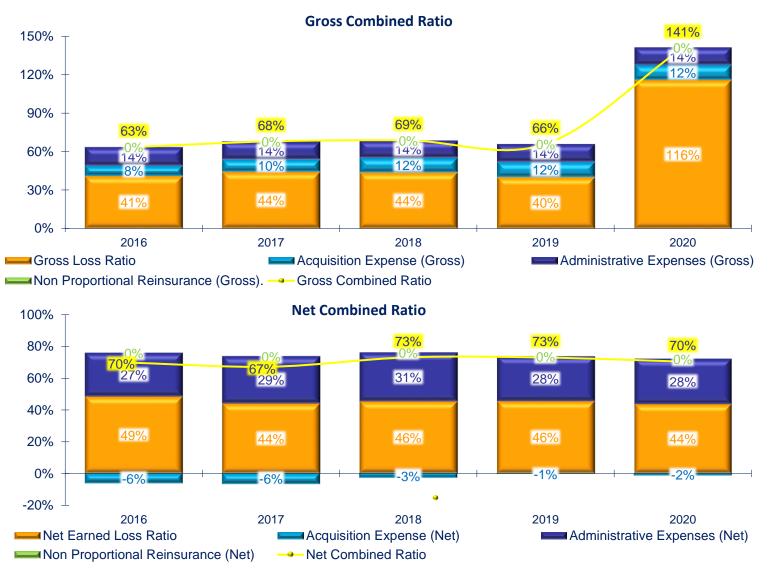






#### **Honduras: Gross & Net Combined Ratio**

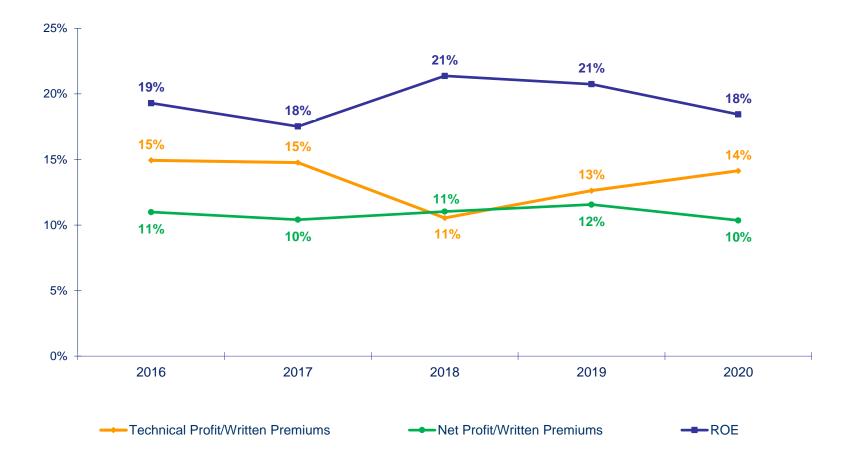
2011-2020







## Honduras: ROE, Net & Technical Profit (% Written Premiums)







## **Mexico**





#### **Mexico: Premiums & Growth**



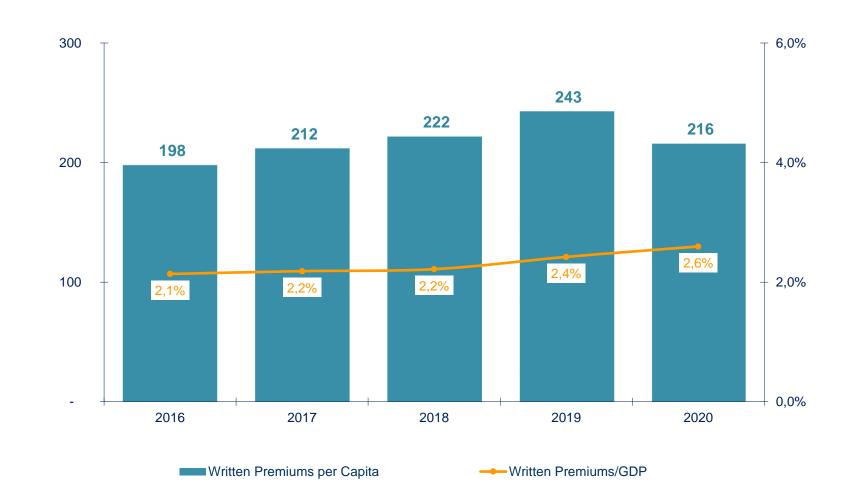
		Written Premiums	5	Growth	
Exchange Rate	2016	2017	2018	2019	2020
	18,73	18,87	19,27	19,33	21,59





MM USD

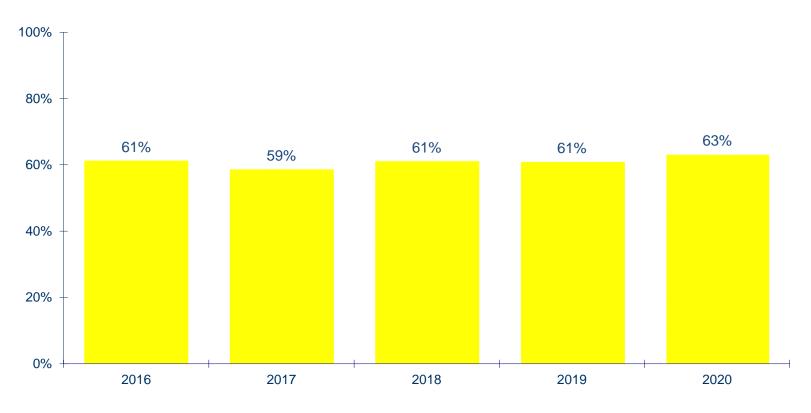
## Mexico : Premiums per Capita, Written Premiums vs GDP







## **Mexico: Life Premiums / Written Premiums**



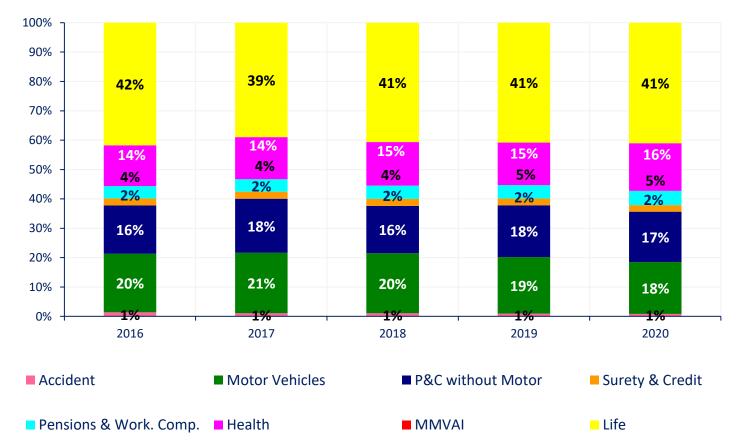
Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





#### **Mexico: Written Premium Mix**



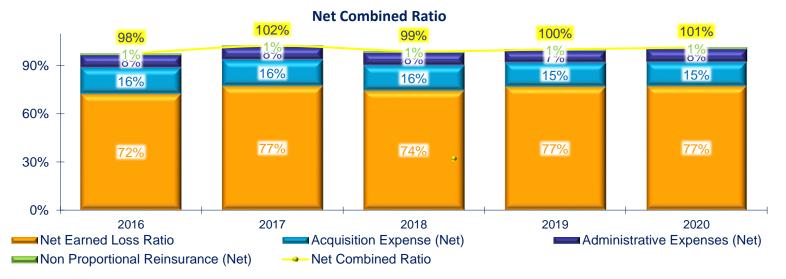
\$SU MM



#### **Mexico: Gross & Net Combined Ratio**

2011-2020

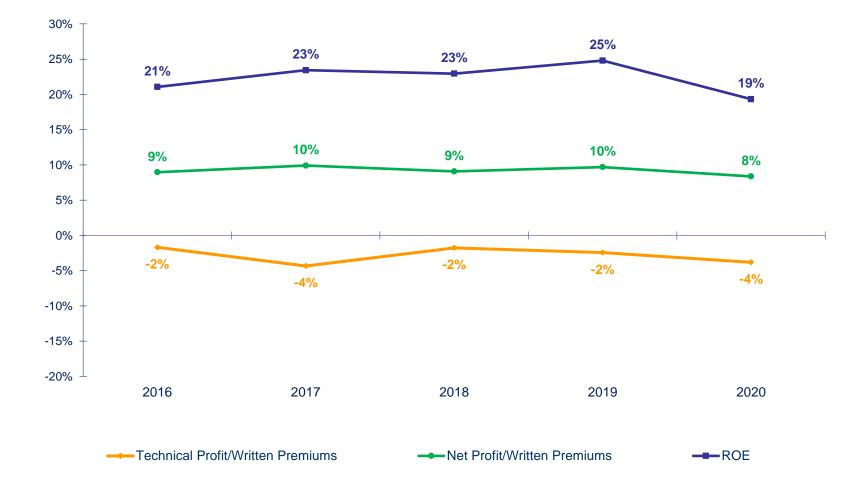




Gross Combined Ratio









(L)



## Nicaragua





## Nicaragua: Premiums & Growth

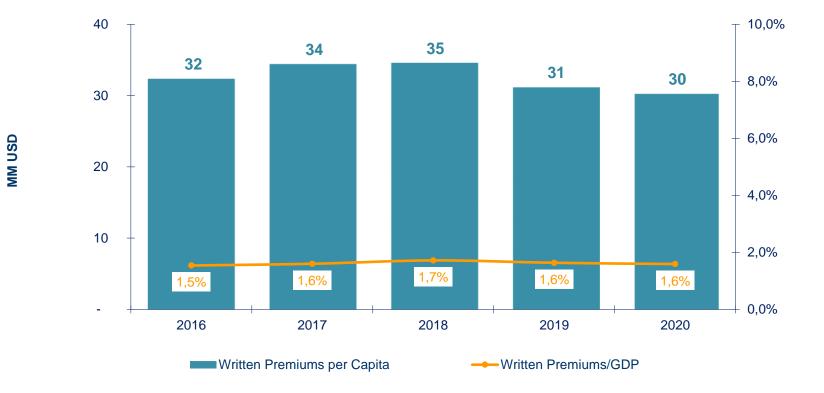


Exchange Rate	2016	2017	2018	2019	2020
	28,68	30,11	31,62	33,18	34,38





## Nicaragua: Premiums per Capita, Written Premiums vs GDP







### Nicaragua: Life Premiums / Written Premiums

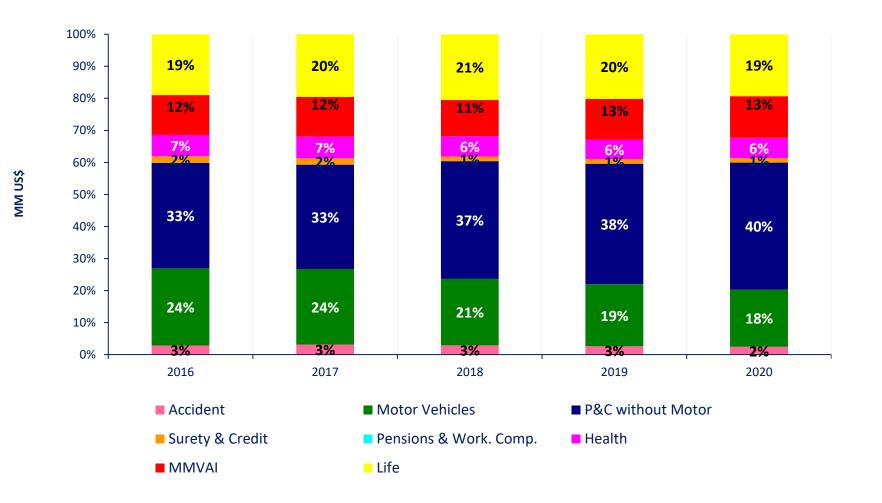


Life: Includes : Accidents, Pensions & Work. Comp., Life, Health



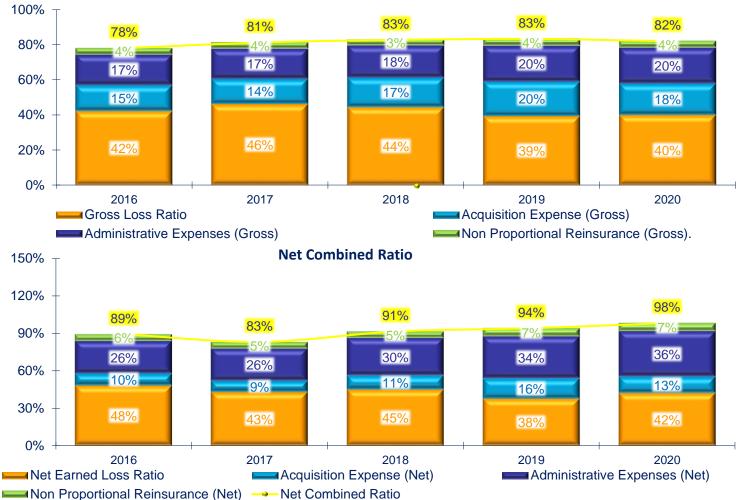


#### **Nicaragua: Written Premium Mix**





#### Nicaragua: Gross & Net Combined Ratio 2016–2020

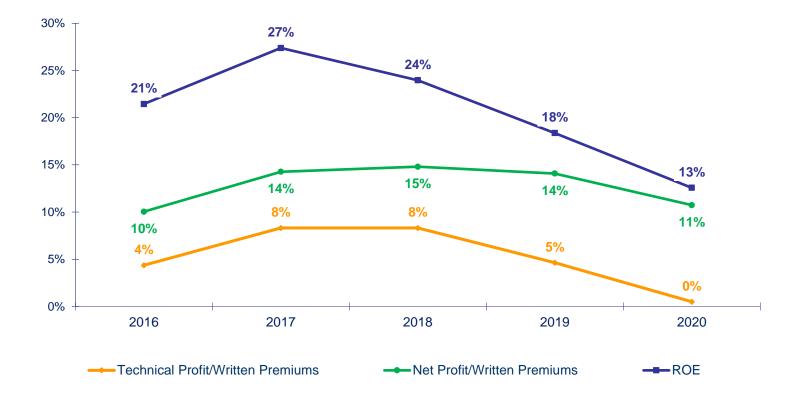


#### **Gross Combined Ratio**





#### Nicaragua: ROE, Net & Technical Profit (% Written Premiums)







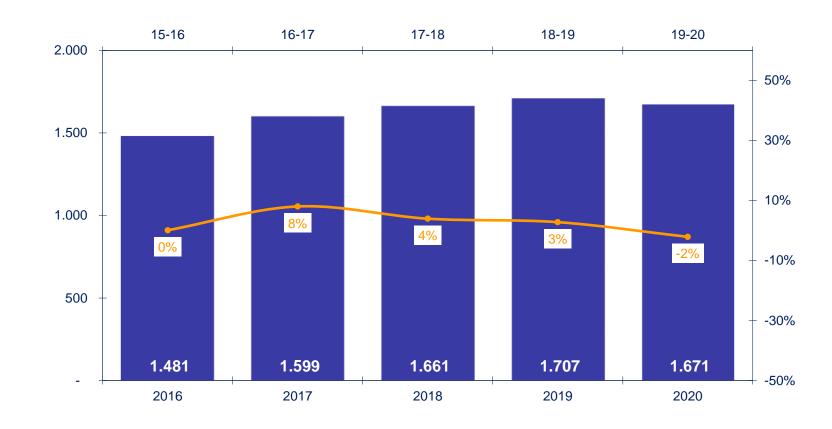


## Panama





#### Panama: Premiums & Growth



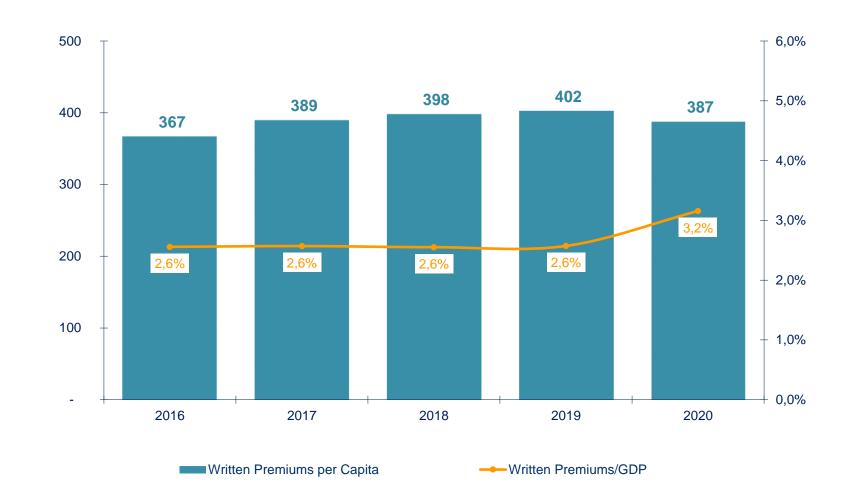
	Written Premiums		6	Growth		
Evelope Date	2016	2017	2018	2019	2020	
Exchange Rate	1,00	1,00	1,00	1,00	1,00	







#### Panama: Premiums per Capita, Written Premiums vs GDP

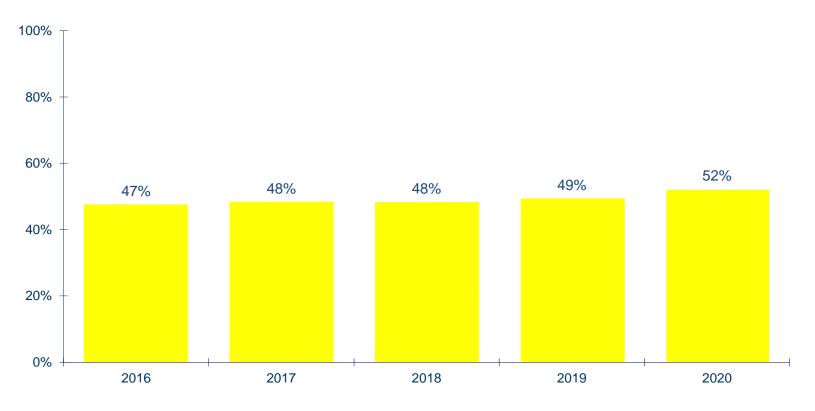








#### Panama: Life Premiums / Written Premiums



Life Premiums/Written Premiums

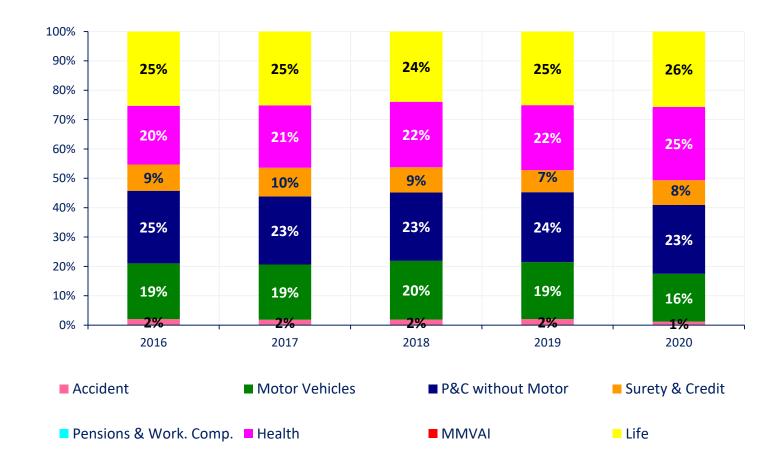
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Panama: Written Premium Mix**



MM US\$



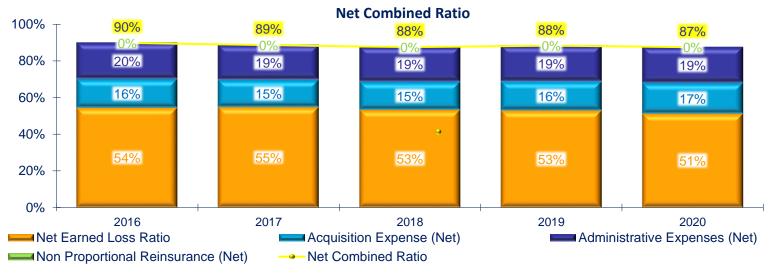




### Panama: Gross & Net Combined Ratio

2016-2020



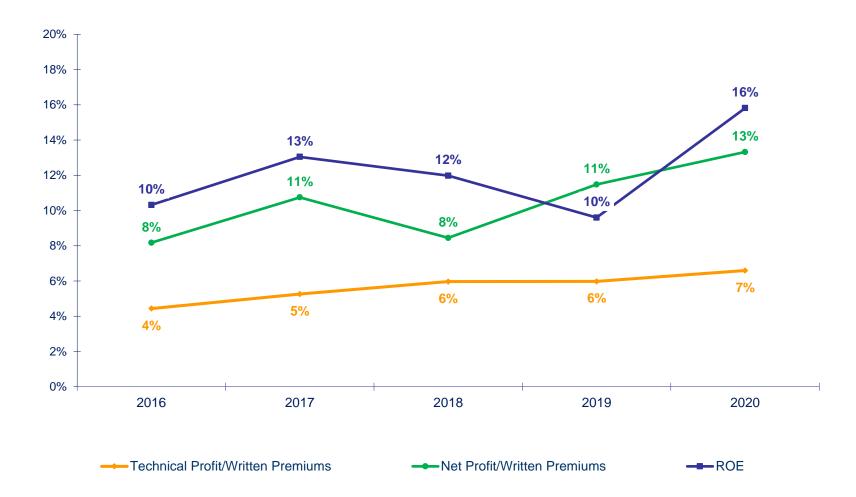


#### Gross Combined Ratio





#### Panama: ROE, Net & Technical Profit (% Written Premiums)







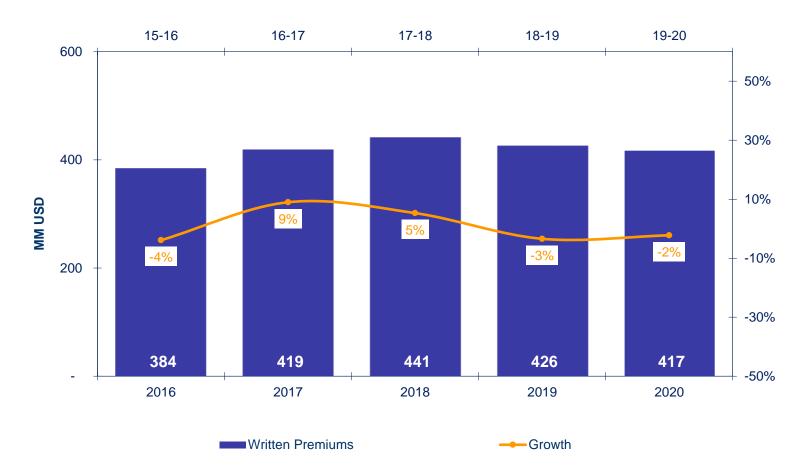








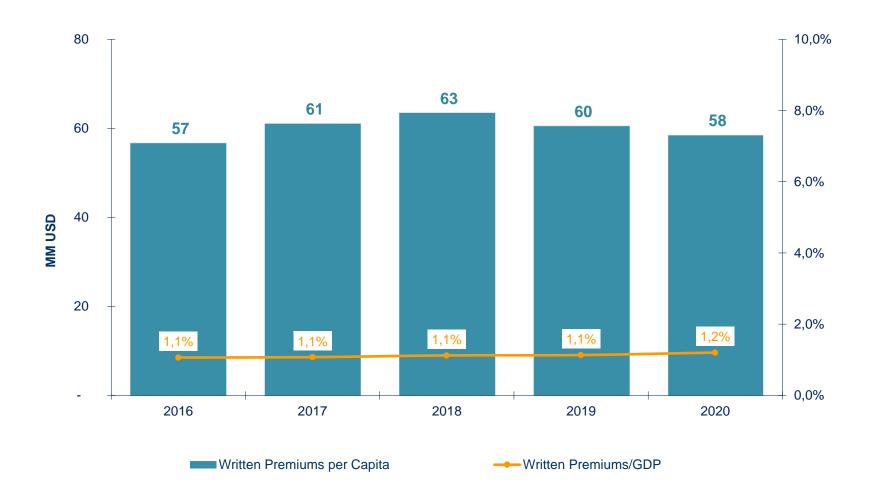
#### **Paraguay: Premiums & Growth**



Evenance Pate	2016	2017	2018	2019	2020
Exchange Rate	5.659,51	5.627,15	5.891,81	6.330,95	6.974,17



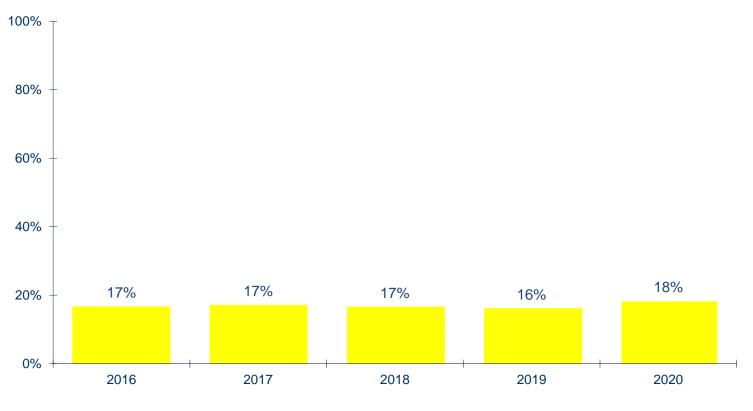








#### **Paraguay: Life Premiums / Written Premiums**



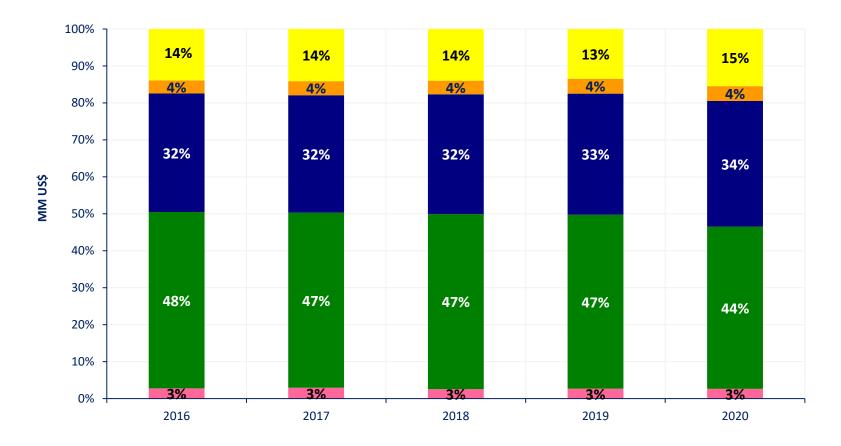
Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





#### **Paraguay: Written Premium Mix**



■ Accident ■ Motor Vehicles ■ P&C without Motor ■ Surety & Credit ■ Pensions & Work. Comp. ■ Health ■ MMVAI ■ Life

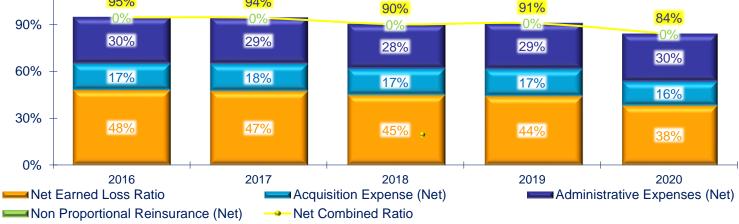


0



#### **Paraguay: Gross & Net Combined Ratio**

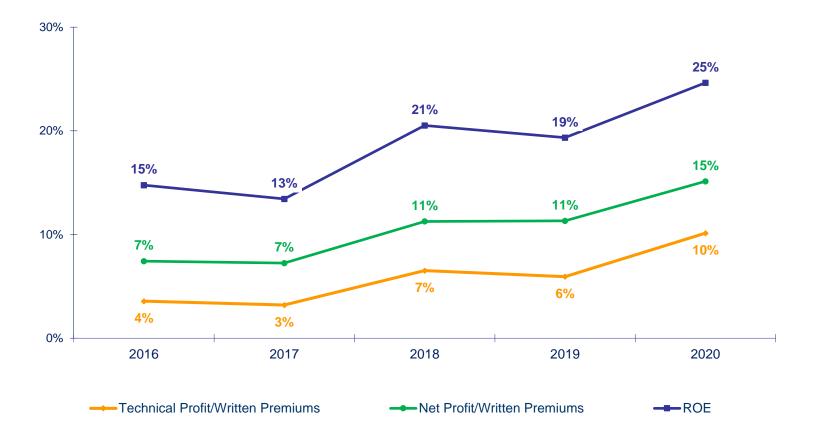








### Paraguay: ROE, Net & Technical Profit (% Written Premiums)







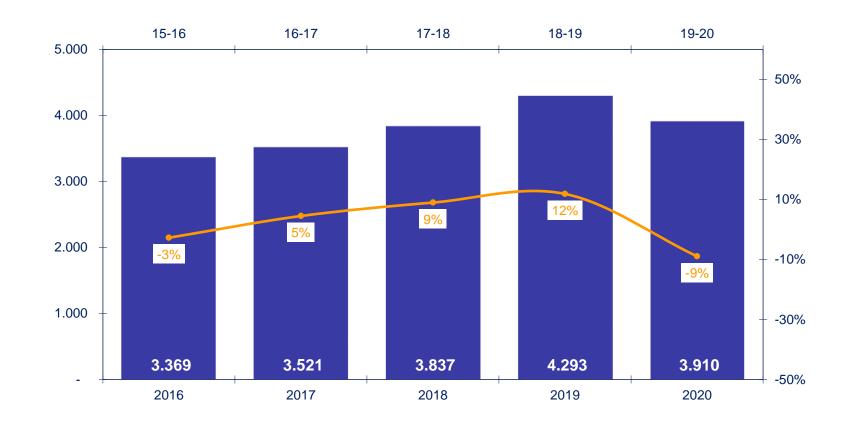


### Peru





#### Peru: Premiums & Growth



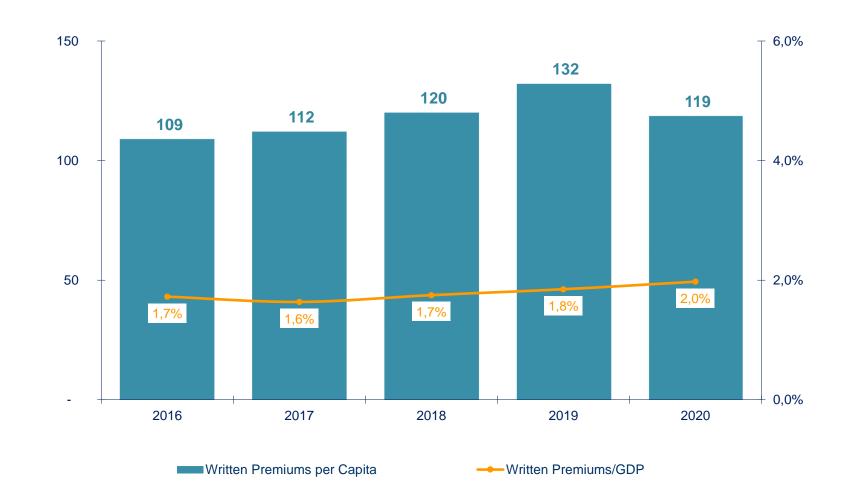
	Written Premiums			Growth	
Evelope Dete	2016	2017	2018	2019	2020
Exchange Rate	3,36	3,24	3,37	3,31	3,62







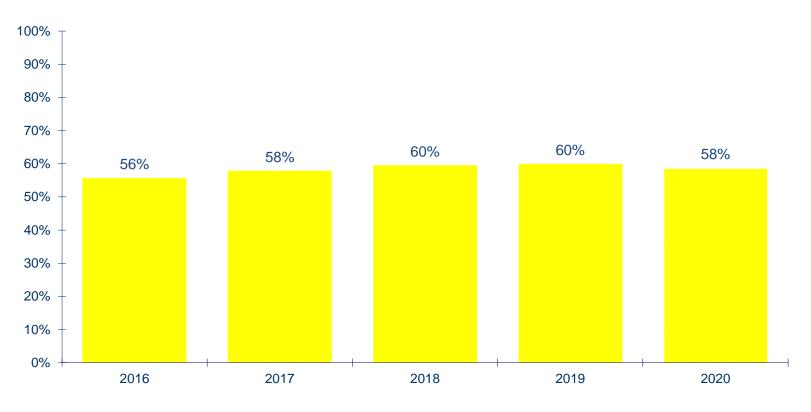
#### Peru: Premiums per Capita, Written Premiums vs GDP







### Peru: Life Premiums / Written Premiums



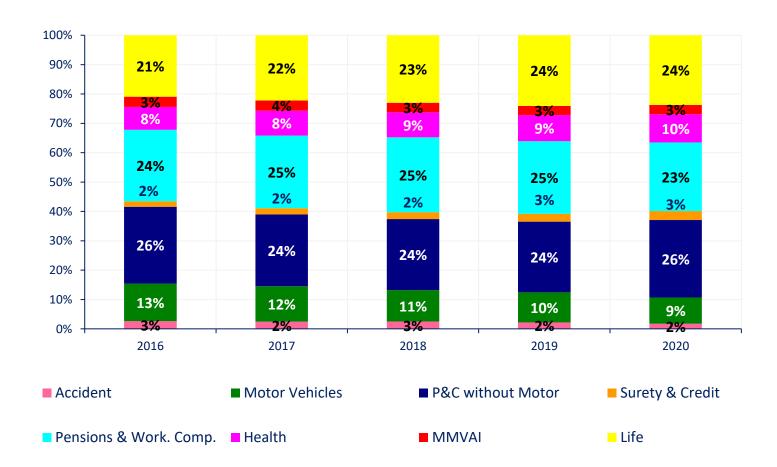
Life Premiums/Written Premiums

Life: Includes : Accidents, Pensions & Work. Comp., Life, Health





#### **Peru: Written Premium Mix**







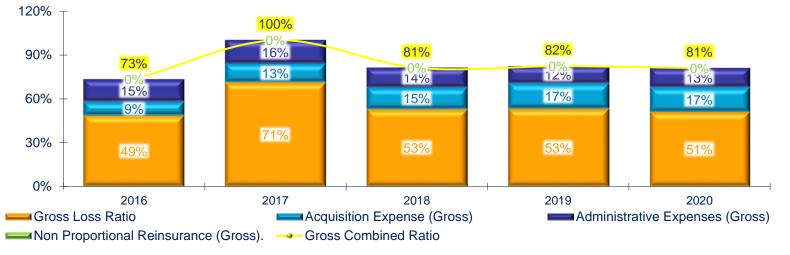
LATINO

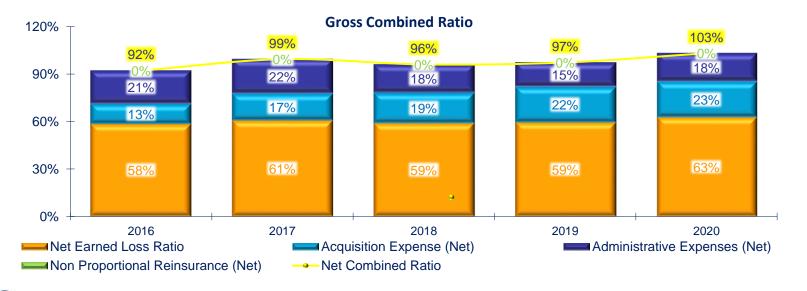
INSUR A

on line

2011-2020

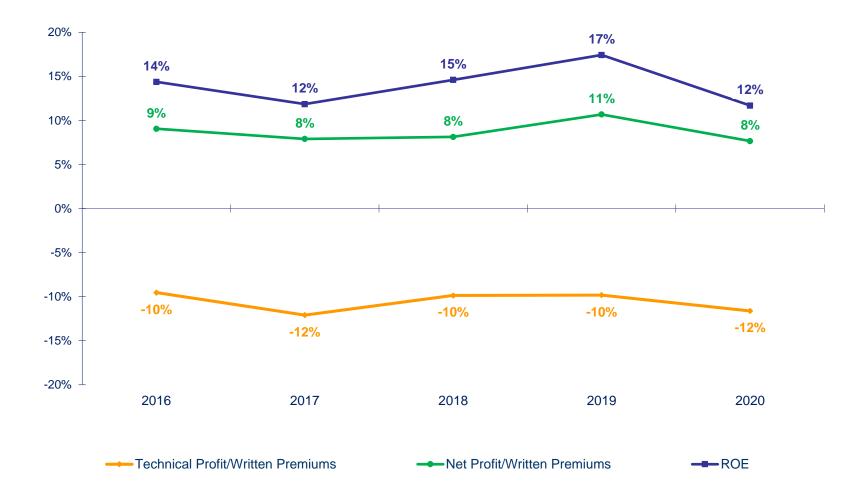
**Net Combined Ratio** 







Peru: ROE, Net & Technical Profit (% Written Premiums)







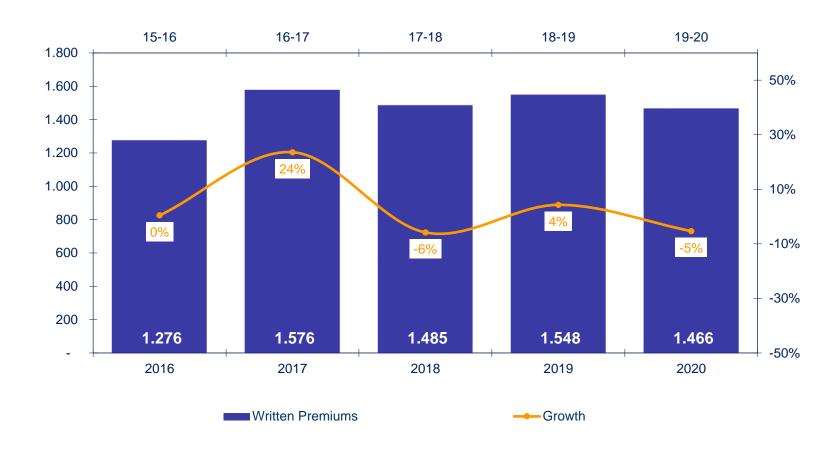


# Uruguay





#### **Uruguay: Premiums & Growth**



Evolution Data	2016	2017	2018	2019	2020
Exchange Rate	30,16	28,61	30,83	35,38	41,91

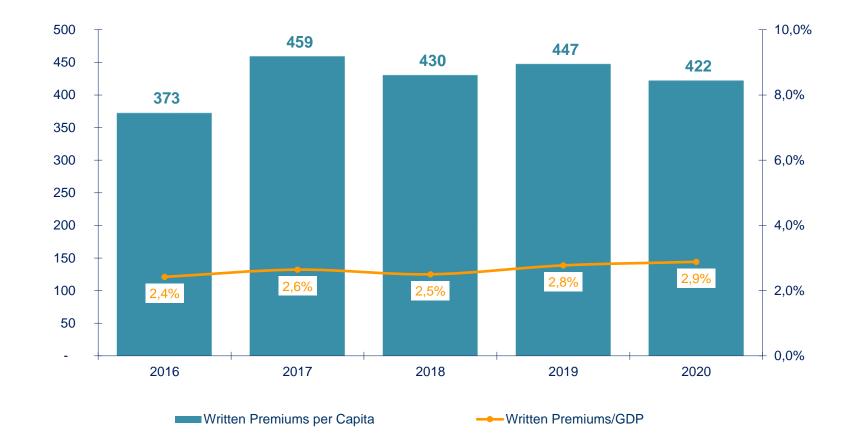




**MM USD** 



#### Uruguay: Premiums per Capita, Written Premiums vs GDP

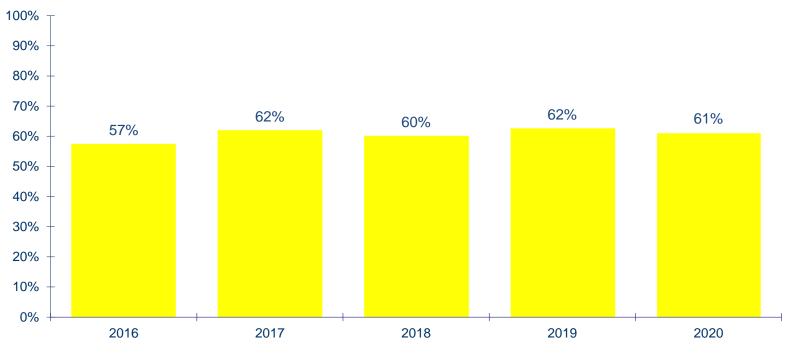








#### **Uruguay: Life Premiums / Written Premiums**



Life Premiums/Written Premiums

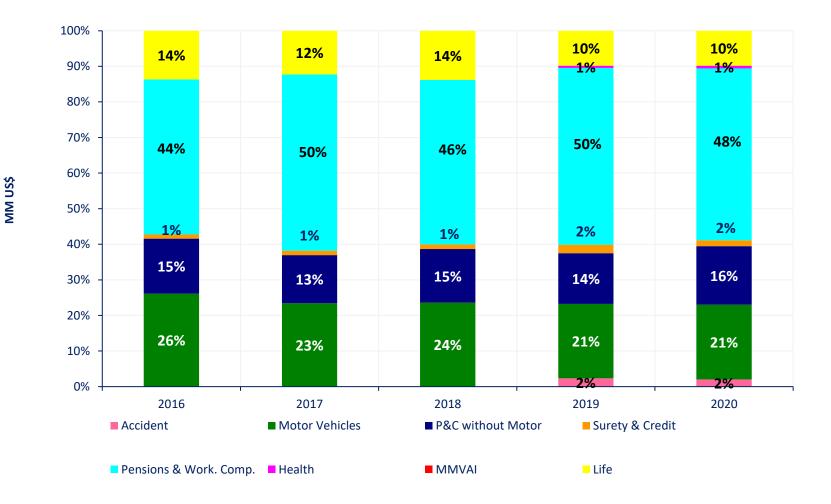
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Uruguay: Written Premium Mix**





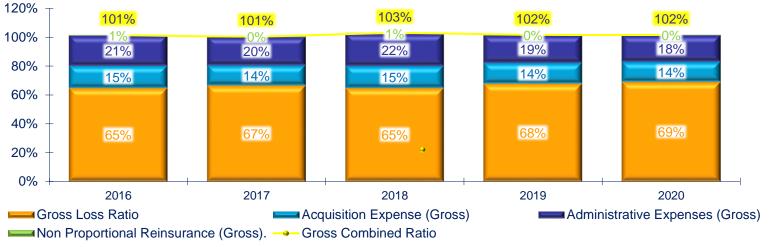


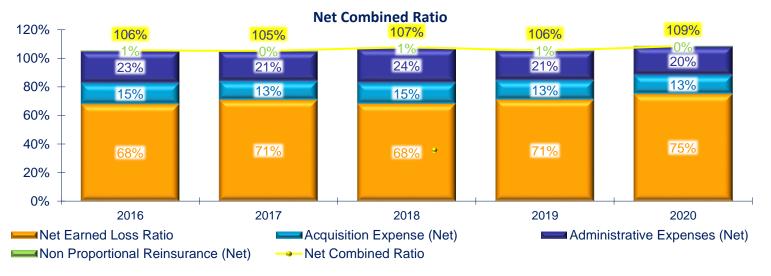


#### **Uruguay: Gross & Net Combined Ratio**

2011–2020





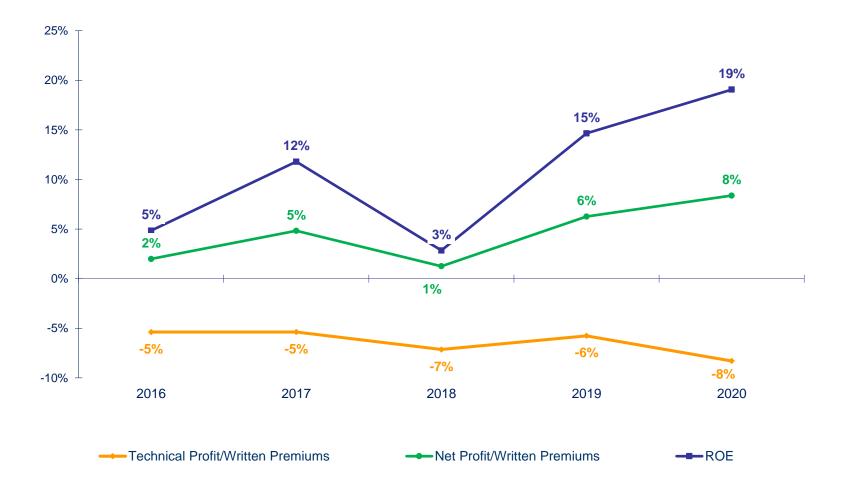








#### Uruguay: ROE, Net & Technical Profit (% Written Premiums)







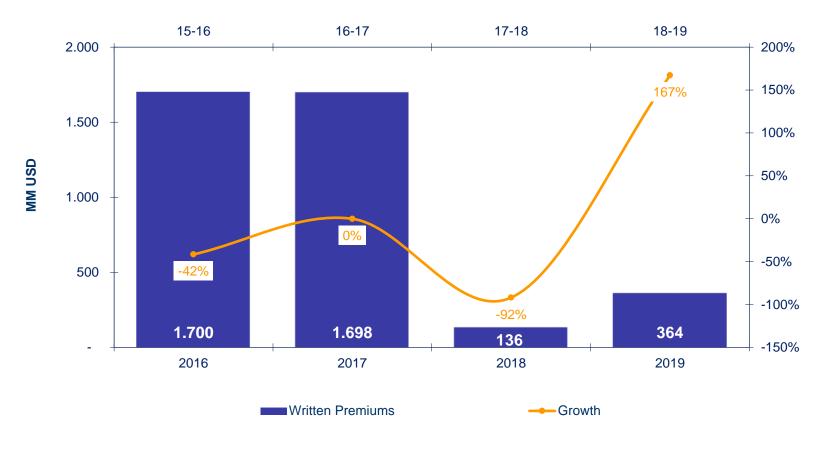


## Venezuela





#### **Venezuela: Premiums & Growth**



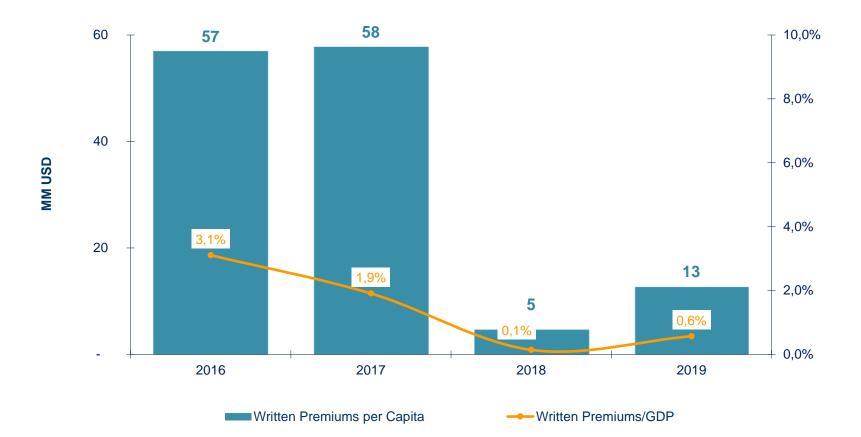
Evolution Data	2016	2017	2018	2019
Exchange Rate	512,83	2.256,10	195,32	15.890,31







#### Venezuela: Premiums per Capita, Written Premiums vs GDP

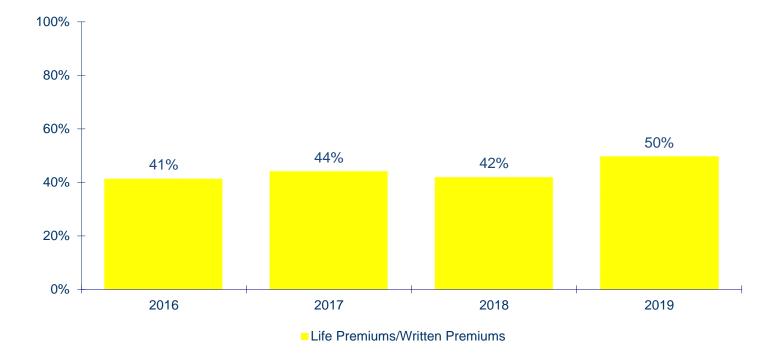








#### **Venezuela: Life Premiums / Written Premiums**



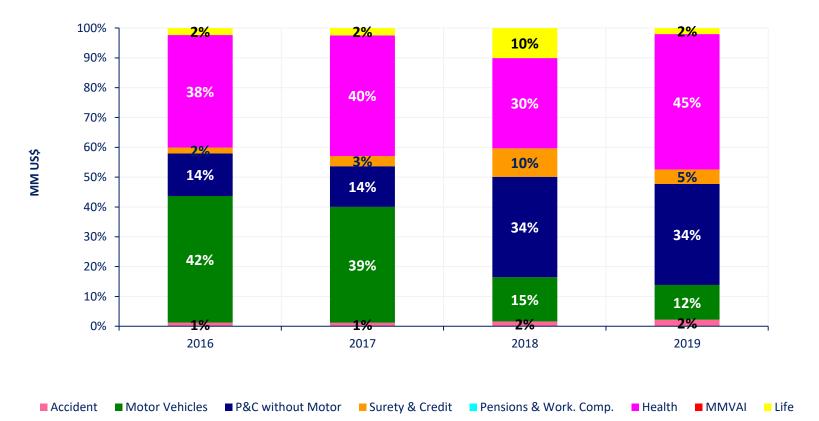
Life: Includes : Accidents, Pensions & Work. Comp., Life, Health







#### **Venezuela: Written Premium Mix**



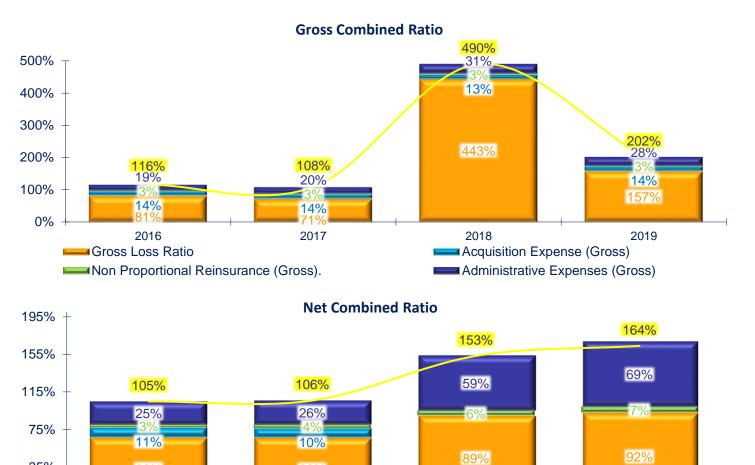






### Venezuela: Gross & Net Combined Ratio

2016-2020



0%

2018

66%

2017

Acquisition Expense (Net)

Net Combined Ratio

35%

-5%

Net Earned Loss Ratio

Administrative Expenses (Net)

66%

2016

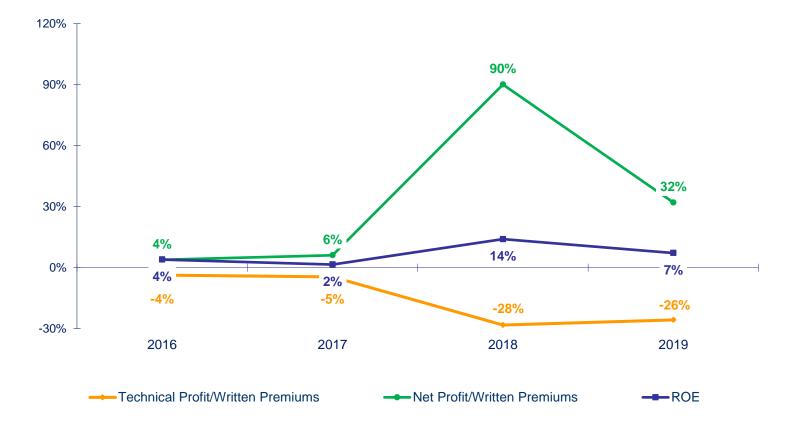
-4%

2019

Non Proportional Reinsurance (Net)



#### Venezuela: ROE, Net & Technical Profit (% Written Premiums)







### **Exchange Rates**

Country	Currency	2016	2017	2018	2019	2020
Argentina	Peso	15,35	17,70	36,23	56,66	77,74
Bolivia	Boliviano	6,91	6,91	6,91	6,91	6,91
Brazil	Real	3,45	3,20	3,68	3,95	5,24
Chile	Peso	673,56	647,54	642,91	709,23	791,12
Colombia	Peso	3.040,09	2.957,52	2.972,04	3.299,77	3.729,87
Costa Rica	Colones	545,76	567,79	578,31	584,98	587,91
Dominicana	Peso	46,37	47,55	49,54	51,36	56,17
Ecuador	Dolar	1,00	1,00	1,00	1,00	1,00
El Salvador	Dolar	1,00	1,00	1,00	1,00	1,00
Guatemala	Quetzal	7,60	7,35	7,54	7,70	7,73
Honduras	Lempira	22,96	23,57	24,02	24,61	24,65
Mexico	Peso	18,73	18,87	19,27	19,33	21,59
Nicaragua	Cordoba	28,68	30,11	31,62	33,18	34,38
Panama	Balboa	1,00	1,00	1,00	1,00	1,00
Paraguay	Guarani	5.659,51	5.627,15	5.891,81	6.330,95	6.974,17
Peru	Nuevo Sol	3,36	3,24	3,37	3,31	3,62
Uruguay	Peso	30,16	28,61	30,83	35,38	41,91
Venezuela	Bolívar	512,83	2256,10	195,32	15.890,31	-





## **Explanatory Notes**





### **Explanatory Notes**

- Figures at December 2020, except for: Dominican Republic (September 2020 12 months), Puerto Rico, & Venezuela December 2019.
- MM USD: Million of dollars
- GDP: Figures at 2020
- REG: Region
- Costa Rica: Information available for Accident from 2016
- Uruguay : Information available for Accident & for Health from 2019

#### **Lines of Business**

- Life: Includes : Accidents, Pensions & Work. Comp., Life, Health
- Non Life: Includes: Motor Vehicles , P&C without Motor, M.M.V.A.I.(SOAT), Surety & Credit
- Health: It does include Health Insurance companies of ANS Brazil. Does not include HMO's figures





# **Glossary of Financial Indices**





	Definitions	
Written Premiums	Total Received Premium, including Direct & Accepted Premiums	
Earned Prem. Loss Ratio:	Total Cost of Retained Losses / Premiums Earned (or Accrued Retained Premiums).	
Gross Loss Ratio:	Total Cost of Losses / Written Premium	
Net Combined Ratio:	Ratio that measures the company's operating performance based on net technical costs: Losses vs Earned Premiums + Administrative Expenses vs Retained Premiums + Acquisition Costs (Commissions paid less Commissions Received) vs Retained Premiums + Non Proportional Reinsurance vs Retained Premiums.	
Gross Combined Ratio:	Ratio that measures the company's operating performance based on gross technical costs: Gross Claims + Administrative Expenses (Gross) + Commissions Paid (Gross) + Non-Proportional Reinsurance (Gross) vs Written Premiums	
ROE	Return on Equity: Net Profit / Total Equity	
Technical Result:	Technical Income – Technical Costs not including Administrative Costs	
Technical Profit	Operating Profit including Administrative Costs	
Net Profit	Final Result which includes financial profit and taxes.	





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